SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1999
Commission file number 1-9553
VIACOM INC.
(Exact name of registrant as specified in its charter)

| Delaware | 04-2949533 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer identification No.) |
| 1515 Broadway, New York, New York | 10036 |
| (Address of principal executive offices) | (Zip code) |
| Registrant's telephone number, including area code | (212) 258-6000 |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $|X|$ No $\left.\right|_{-} \mid$.

Number of shares of Common Stock Outstanding at July 28, 1999:
Class A Common Stock, par value $\$ .01$ per share - 138,563,497
Class B Common Stock, par value $\$ .01$ per share - 558,085,682

PART I - FINANCIAL INFORMATION
Item 1. Financial Statements.
VIACOM INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited; in millions, except per share amounts)

|  | Three months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |
| Revenues |  | 3,003.3 | \$ | 2,779.3 |
| Expenses: |  |  |  |  |
| Operating |  | 1,935.4 |  | 2,309.4 |
| Selling, general and administrative |  | 585.6 |  | 503.4 |
| Depreciation and amortization |  | 200.0 |  | 191.9 |
| Total expenses |  | 2,721.0 |  | 3,004.7 |
| Operating income (loss) |  | 282.3 |  | (225.4) |
| Other income (expense): |  |  |  |  |
| Interest expense, net |  | (106.1) |  | (156.6) |
| Other items, net |  | 6.6 |  | (8.1) |
| Earnings (loss) from continuing operations before income taxes |  | 182.8 |  | (390.1) |
| Benefit (provision) for income taxes |  | (105.1) |  | 133.0 |
| Equity in loss of affiliated companies, net of tax |  | (18.2) |  | (10.6) |
| Minority interest ............................... |  | (0.2) |  | 0.4 |
| Earnings (loss) from continuing operations |  | 59.3 |  | (267.3) |
| Discontinued operations (Note 5) : |  |  |  |  |
| Loss, net of tax |  | -- |  | (13.7) |
| Gain on dispositions |  | -- |  | 0.3 |
| Net earnings (loss) |  | 59.3 |  | (280.7) |
| Cumulative convertible preferred stock dividend requirement |  | -- |  | (15.0) |
| Net earnings (loss) attributable to common stock | \$ | 59.3 | \$ | (295.7) |

Earnings (loss) per common share:

| Net earnings (loss) | from continuing operations | \$ | 0.09 | \$ | (0.40) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net earnings (loss) |  | \$ | 0.09 | \$ | (0.41) |
| Diluted: |  |  |  |  |  |
| Net earnings (loss) | from continuing operations | \$ | 0.08 | \$ | (0.40) |
| Net earnings (loss) |  | \$ | 0.08 | \$ | (0.41) |
| Weighted average number of common shares: |  |  |  |  |  |
| Basic |  |  | 690.6 |  | 713.2 |
| Diluted |  |  | 705.0 |  | 713.2 |


|  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |
| Revenues | \$ | 5,954.4 | \$ | 5,464.9 |
| Expenses: |  |  |  |  |
| Operating |  | 3,887.6 |  | 4,113.6 |
| Selling, general and administrative |  | 1,109.9 |  | 924.6 |
| Depreciation and amortization ..... |  | 397.1 |  | 378.7 |
| Total expenses |  | 5,394.6 |  | 5,416.9 |
| Operating income |  | 559.8 |  | 48.0 |
| Other income (expense): |  |  |  |  |
| Interest expense, net |  | (200.4) |  | (310.7) |
| Other items, net |  | 5.3 |  | (4.5) |
| Earnings (loss) from continuing operations before income taxes |  | 364.7 |  | (267.2) |
| Benefit (provision) for income taxes |  | (202.4) |  | 65.2 |
| Equity in loss of affiliated companies, net of tax |  | (34.3) |  | (18.3) |
| Minority interest |  | (0.3) |  | 0.6 |
| Earnings (loss) from continuing operations |  | 127.7 |  | (219.7) |
| Discontinued operations (Note 5): |  |  |  |  |
| Loss, net of tax |  | -- |  | (59.9) |
| Gain on dispositions |  | -- |  | 0.3 |
| Net earnings (loss) before extraordinary loss |  | 127.7 |  | (279.3) |
| Extraordinary loss, net of tax |  | (23.5) |  | -- |
| Net earnings (loss) |  | 104.2 |  | (279.3) |
| Cumulative convertible preferred stock dividend requirement |  | (0.4) |  | (30.0) |
| Premium on repurchase of preferred stock |  | (12.0) |  | (30.0) |
| Net earnings (loss) attributable to common stock | \$ | 91.8 | \$ | (309.3) |
| Earnings (loss) per common share: |  |  |  |  |
| Basic: |  |  |  |  |
| Net earnings (loss) from continuing operations | \$ | 0.17 | \$ | (0.35) |
| Net earnings (loss) | \$ | 0.13 | \$ | (0.43) |
| Diluted: |  |  |  |  |
| Net earnings (loss) from continuing operations | \$ | 0.16 | \$ | (0.35) |
| Net earnings (loss) | \$ | 0.13 | \$ | (0.43) |
| Weighted average number of common shares: |  |  |  |  |
| Basic |  | 693.4 |  | 711.8 |
| Diluted |  | 708.1 |  | 711.8 |


|  | $\begin{gathered} \text { June 30, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Current Assets: |  |  |
| Cash and cash equivalents | \$ 616.0 | \$ 767.3 |
| Receivables, less allowances of \$109.7 (1999) and |  |  |
| Inventory (Note 6) | 1,738.5 | 1,805.5 |
| Other current assets | 883.2 | 732.6 |
| Total current assets | 4,815.3 | 5,064.5 |
| Property and equipment, at cost | 4,912.7 | 4,537.0 |
| Less accumulated depreciation | 1,663.9 | 1,457.5 |
| Net property and equipment | 3,248.8 | 3,079.5 |
| Inventory (Note 6) | 2,667.6 | 2,470.8 |
| Intangibles, at amortized cost | 11,489.7 | 11,557.3 |
| Other assets | 1,582.0 | 1,441.0 |
|  | \$23,803.4 | \$23,613.1 |
| Liabilities and Shareholders' Equity |  |  |
| Current Liabilities: |  |  |
| Accounts payable | \$ 420.7 | \$ 499.2 |
| Accrued compensation | 287.7 | 410.3 |
| Participants' share, residuals and royalties payable | 1,094.3 | 1,227.5 |
| Income tax payable | 195.5 | 526.5 |
| Current portion of long-term debt (Note 7) | 328.2 | 377.2 |
| Accrued expenses and other | 1,961.1 | 2,591.9 |
| Total current liabilities | 4,287.5 | 5,632.6 |
| Long-term debt (Note 7) | 6,424.3 | 3,813.4 |
| Other liabilities | 1,876.8 | 2,117.5 |
| Commitments and contingencies (Note 8) |  |  |
| Shareholders' Equity: |  |  |
| Convertible Preferred Stock, par value $\$ .01$ per share; 200.0 shares authorized; 12.0 (1998) shares issued and outstanding ........... | -- | 600.0 |
| Class A Common Stock, par value $\$ .01$ per share; 200.0 shares authorized; 140.5 (1999) and 141.6 (1998) shares issued .. | 1.4 | 1.4 |
| Class B Common Stock, par value $\$ .01$ per share; 1,000.0 shares authorized; 594.8 (1999) and 591.9 (1998) shares issued .. | 5.9 | 5.9 |
| Additional paid-in capital | 10,593.2 | 10,574.7 |
| Retained earnings | 2,017.9 | 1,932.9 |
| Accumulated other comprehensive loss (Note 1) | (42.5) | (67.1) |
|  | 12,575.9 | 13,047.8 |
| Less treasury stock, at cost; 46.8 (1999) and 38.5 (1998) shares | 1,361.1 | 998.2 |
| Total shareholders' equity | 11,214.8 | 12,049.6 |
|  | \$23,803.4 | \$23,613.1 | See notes to consolidated financial statements.


|  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |
| Operating Activities: |  |  |  |  |
| Net earnings (loss) | \$ | 104.2 | \$ | (279.3) |
| Adjustments to reconcile net earnings (loss) to net cash flow from operating |  |  |  |  |
| Depreciation and amortization |  | 397.1 |  | 464.9 |
| Distribution from affiliated companies |  | 14.4 |  | 10.2 |
| Gain on sale of investment |  | -- |  | (10.7) |
| Equity in loss of affiliated companies |  | 34.3 |  | 18.3 |
| Change in operating assets and liabilities: |  |  |  |  |
| Decrease in receivables |  | 181.5 |  | 455.5 |
| Decrease (increase) in inventory and related programming liabilities, net |  | (266.6) |  | 244.7 |
| Increase in prepaid expenses and other current assets |  | (167.2) |  | (15.3) |
| Decrease (increase) in unbilled receivables |  | (14.3) |  | 46.5 |
| Decrease in accounts payable and accrued expenses |  | (835.3) |  | (365.0) |
| Decrease in taxes payable and deferred income taxes, net |  | (351.4) |  | (738.3) |
| Increase in deferred income |  | 38.2 |  | 15.0 |
| Other, net |  | (40.8) |  | 86.1 |
| Net cash flow from operating activities |  | (905.9) |  | (67.4) |
| Investing Activities: |  |  |  |  |
| Capital expenditures |  | (320.4) |  | (264.0) |
| Acquisitions, net of cash acquired |  | (277.4) |  | (72.8) |
| Investments in and advances to affiliated companies |  | (84.4) |  | (51.0) |
| Proceeds from sales of short-term investments |  | 222.5 |  | 53.4 |
| Purchases of short-term investments |  | (215.3) |  | (48.8) |
| Other, net |  | -- |  | 4.0 |
| Net cash flow from investing activities |  | (675.0) |  | (379.2) |
| Financing Activities: |  |  |  |  |
| Borrowings from banks, net |  | 2,776.6 |  | 883.9 |
| Repurchase of Preferred Stock |  | (612.0) |  | -- |
| Purchase of treasury stock and warrants |  | (402.3) |  | -- |
| Repayment of notes and debentures |  | (323.1) |  | (400.0) |
| Payment of capital lease obligations |  | (44.5) |  | (35.6) |
| Proceeds from exercise of stock options and warrants |  | 42.4 |  | 71.7 |
|  |  | (7.5) |  | (29.8) |
| Net cash flow from financing activities |  | 1,429.6 |  | 490.2 |
| Net increase (decrease) in cash and cash equivalents |  | (151.3) |  | 43.6 |
| Cash and cash equivalents at beginning of the period |  | 767.3 |  | 292.3 |
| Cash and cash equivalents at end of period | \$ | 616.0 | \$ | 335.9 |
| Supplemental cash flow information: |  |  |  |  |
| Cash payments for interest, net of amounts capitalized | \$ | 236.5 | \$ | 315.1 |
| Cash payments for income taxes | \$ | 524.3 | \$ | 620.2 |
| Non cash investing and financing activities: |  |  |  |  |
| Property and equipment acquired under capitalized leases | \$ | 117.5 | \$ | 17.6 |

See notes to consolidated financial statements.

## VIACOM INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Tabular dollars in millions, except per share amounts)

1) BASIS OF PRESENTATION

Viacom Inc. (the "Company") is a diversified entertainment company with operations in six segments: (i) Networks, (ii) Entertainment, (iii) Video, (iv) Parks, (v) Publishing and (vi) Online. See Note 5 regarding the presentation of discontinued operations.

The accompanying unaudited consolidated financial statements of the Company have been prepared pursuant to the rules of the Securities and Exchange Commission. These financial statements should be read in conjunction with the more detailed financial statements and notes thereto included in the Company's most recent annual report on Form 10-K.

In the opinion of management, the accompanying financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair presentation of the financial position and results of operations and cash flows of the Company for the periods presented. Certain previously reported amounts have been reclassified to conform with the current presentation.

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Net Earnings (Loss) per Common Share - Basic earnings per share ("EPS") is computed by dividing the net earnings applicable to common shares by the weighted average of common shares outstanding during the period. Diluted EPS adjusts the basic weighted average of common shares outstanding by the assumed conversion of convertible securities and exercise of stock options only in the periods in which such effect would have been dilutive. Prior period amounts have been adjusted to reflect the effect of the 2 -for-1 stock split (see Note 3). The table below presents a reconciliation of weighted average shares used in the calculation of basic and diluted EPS:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 | 1999 | 1998 |
| Weighted average shares for basic EPS | 690.6 | 713.2 | 693.4 | 711.8 |
| Incremental shares for stock options \& warrants | 14.4 |  | 14.7 |  |
| Weighted average shares for diluted EPS | 705.0 | 713.2 | 708.1 | 711.8 |

Comprehensive Income (Loss) -- Total comprehensive income (loss) for the Company includes net income and other comprehensive income items including unrealized gain (loss) on securities, cumulative translation adjustments and minimum pension liability adjustments. Total comprehensive income (loss) for the three months ended June 30, 1999 and 1998 was $\$ 62.1$ million and $\$(297.8)$ million, respectively,

## VIACOM INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)
and for the six months ended June 30, 1999 and 1998 was $\$ 128.8$ million and \$(277.8) million, respectively.
2) SUBSEQUENT EVENTS

On July 19, 1999, Blockbuster Inc., a wholly owned subsidiary of the Company, amended a previously filed registration statement on Form S-1 with the Securities and Exchange Commission for a proposed initial public offering of 31 million shares of Blockbuster's Class A common stock, representing approximately $17.7 \%$ of its shares. The underwriters will be granted an option to acquire up to an additional 4.65 million shares to cover over-allotments. It is currently estimated that the initial public offering price will be between $\$ 16$ and $\$ 18$ per share. Blockbuster will use the net proceeds of the offering to repay outstanding indebtedness under its credit agreement.

On July 7, 1999, the Viacom Five-Year Warrants expired. The Company received proceeds of approximately $\$ 317$ million and issued approximately 9.0 million shares of its Class B Common Stock in connection with the exercise of 4.5 million warrants issued as part of the 1994 acquisition of Paramount Communications.

## 3) STOCK TRANSACTIONS AND ACQUISITIONS

On March 24, 1999, the Company initiated a repurchase program which was subsequently expanded, to acquire up to $\$ 600$ million of the Company's common stock and warrants. As of June 30, 1999, the Company had repurchased 25,000 shares of Class A Common Stock, 8,825,800 shares of Class B Common Stock and 1,095,900 Viacom Five-Year Warrants, which expired July 7, 1999, for $\$ 393.1$ million in the aggregate. During the period June 30 through July 28, 1999, the Company repurchased 690,000 shares of Class B Common Stock and the cumulative repurchase program totaled $\$ 423.4$ million in the aggregate.

The Board of Directors of the Company declared a 2 -for-1 common stock split in the form of a dividend. The additional shares were issued on March 31, 1999 to shareholders of record on March 15, 1999. All common share and per share amounts have been adjusted to reflect the stock split for all periods presented.

On June 21, 1999, the Company completed its tender offer for all outstanding shares of Spelling Entertainment Group Inc. ("Spelling") common stock that it did not already own for $\$ 9.75$ per share in cash. The tendered shares, along with the shares already owned by the Company, represented approximately $97 \%$ of all of the issued and outstanding shares of Spelling. The tender offer was made under the terms of a merger agreement between the Company and Spelling. On June 23, 1999, the Company acquired the remaining outstanding shares of Spelling, approximately $3 \%$, through a merger of Spelling and a wholly owned subsidiary of the Company. As a result of the

VIACOM INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)
merger, each share of Spelling common stock was also converted into the right to receive $\$ 9.75$ in cash. The total consideration for tendered shares and merger was approximately $\$ 176$ million. The Company has begun the process of integrating certain operations of Spelling into Paramount Television.
4) RECEIVABLES

As of June 30, 1999, the Company had an aggregate of $\$ 363.3$ million outstanding under revolving receivable securitization programs. Proceeds from the sale of these receivables were used to reduce outstanding borrowings. The resulting loss on the sale of receivables was not material to the Company's financial position and results of operations.
5) DISCONTINUED OPERATIONS

In accordance with Accounting Principles Board Opinion 30, "Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions", the Company has presented its educational, professional and reference publishing businesses ("Non-Consumer Publishing") and its music retail stores ("Music") as discontinued operations, as these businesses were sold on November 27, 1998 and October 26, 1998, respectively.

The gain on dispositions for the three and six months ended June 30, 1998 represents the reversal of cable split-off reserves that were no longer required.

Summarized financial results of discontinued operations are as follows:

|  | Non-Consumer Publishing |  | Music |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the three months ended June 30, 1998: |  |  |  |  |  |  |
| Revenues | \$ | 422.0 | \$ | 122.6 | \$ | 544.6 |
| Loss from operations before income taxes |  | (21.6) |  | (6.8) |  | (28.4) |
| Benefit for income taxes |  | 12.1 |  | 2.6 |  | 14.7 |
| Net loss |  | (9.5) |  | (4.2) |  | (13.7) |
| For the six months ended June 30, 1998: |  |  |  |  |  |  |
| Revenues ... | \$ | 690.5 | \$ | 255.9 | \$ | 946.4 |
| Loss from operations before income taxes |  | (113.1) |  | (16.4) |  | (129.5) |
| Benefit for income taxes |  | 63.3 |  | 6.3 |  | 69.6 |
| Net loss |  | (49.8) |  | (10.1) |  | (59.9) |

VIACOM INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (Tabular dollars in millions, except per share amounts)
6) INVENTORY


## VIACOM INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)
7) LONG-TERM DEBT

The following table sets forth the Company's long-term debt, net of current portion:

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Notes payable to banks
5.875% Senior Notes due 2000, net of unamortized discount
    of $.1 (1999) and $.2 (1998)
7.5% Senior Notes due 2002, net of unamortized discount
    of $1.1 (1999) and $1.3 (1998)
6.75% Senior Notes due 2003, net of unamortized discount
    of $.2 (1999 and 1998)
7.75% Senior Notes due 2005, net of unamortized discount
    of $5.5 (1999) and $5.9 (1998)
```

\$3, 646. 8
149.9
248.9
349.8
965.5
198.8
247.5
149.6
194.2

| -- | 475.2 |
| ---: | ---: |
| 566.2 | 501.4 |
| ------ | ----- |
| $6,752.5$ | $4,190.6$ |
| 328.2 | 377.2 |
| ------ | ------ |
| $\$ 6,424.3$ | $\$ 3,813.4$ |
| $=======$ | $=======$ |

On July 7, 1999, the Company completed the redemption of the remaining $\$ 210$ million principal amount of its $8.0 \%$ Merger Debentures.

On June 21, 1999, Blockbuster Inc. entered into a $\$ 1.9$ billion unsecured credit agreement (the "Blockbuster Credit Agreement") with a syndicate of banks. The Blockbuster Credit Agreement is comprised of a $\$ 700$ million revolving loan due July 1, 2004, a $\$ 600$ million term loan due in quarterly installments beginning April 1, 2002 and ending July 1, 2004, and a $\$ 600$ million revolving loan due June 19, 2000. A varying commitment fee is charged on the unused amount of the revolving loans. Interest rates are based on the prime rate or LIBOR at Blockbuster's option at the time of borrowing.

## VIACOM INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)
The Blockbuster Credit Agreement contains covenants, which, among other things, relates to the payment of dividends, repurchase of Blockbuster's common stock or other distributions and also requires compliance with financial covenants with respect to a maximum leverage ratio and a minimum fixed charge ratio.

On June 23, 1999, Blockbuster Inc. borrowed $\$ 1.6$ billion, comprised of $\$ 400$ million borrowed under the long-term revolving loan, $\$ 600$ million borrowed under the term loan, and $\$ 600$ million under the short-term revolving loan. The weighted average interest rates at June 30, 1999 for these borrowings are 6.9\%, $6.9 \%$, and $6.8 \%$, respectively. The proceeds of the borrowings were used to pay amounts owed to the Company. The Company used such proceeds to permanently reduce its commitments under the March 1997 Credit Agreements by $\$ 1.139$ billion.

On May 21, 1999, the Company amended the March 1997 Credit Agreements to, among other things, provide for the Blockbuster Credit Agreement.

On May 6, 1999, the 364-day film financing credit agreement, guaranteed by Viacom International Inc. and the Company, was paid in full and on May 7, 1999, the credit agreement terminated.

As of June 30, 1999, the Company's scheduled maturities of indebtedness through December 31, 2003, assuming full utilization of the March 1997 Credit
Agreements, as amended, and the Blockbuster Credit Agreement are $\$ 245.2$ million (1999), $\$ 1.6$ billion (2000), $\$ 1.8$ billion (2001), $\$ 2.2$ billion (2002) and $\$ 625.0$ million (2003). The Company's maturities of long-term debt outstanding at June 30, 1999, excluding capital leases, are $\$ 245.2$ million (1999), $\$ 882.5$ million (2000), $\$ 304.6$ million (2001), $\$ 2.0$ billion (2002) and $\$ 625.0$ million (2003). The Company has classified certain short-term indebtedness as long-term debt based upon its intent and ability to refinance such indebtedness on a long-term basis.

## 8) COMMITMENTS AND CONTINGENCIES

The commitments of the Company for program license fees, which are not reflected in the balance sheet as of June 30, 1999 and are estimated to aggregate \$1.2 billion, principally reflect Showtime Networks Inc.'s ("SNI's") commitments of $\$ 918.9$ million for the acquisition of programming rights and the production of original programming, and exclude intersegment commitments between the Networks and Entertainment segments of $\$ 847.2$ million. The estimate is based upon a number of factors. A majority of such fees are payable over several years, as part of normal programming expenditures of SNI. These commitments to acquire programming rights are contingent upon delivery of motion pictures which are not yet available for premium television exhibition and, in many cases, have not yet been produced.

VIACOM INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)
9) PROVISION FOR INCOME TAXES

The provision for income taxes represents federal, state and foreign income taxes on earnings before income taxes. The estimated effective tax rates of $55.5 \%$ for 1999 and $54.7 \%$ for 1998 were both adversely affected by amortization of intangibles in excess of the amounts deductible for tax purposes. Excluding the non-deductible amortization of intangibles, the estimated effective tax rates would have been $37.7 \%$ for 1999 and $28.1 \%$ for 1998.

Due to the unusual nature of the 1998 second quarter charge associated with the change in accounting for rental tape amortization, the full income tax effect is reflected in the second quarter 1998 tax provision and is excluded from the estimated annual effective tax rate.
10) OPERATING SEGMENTS

The following table sets forth the Company's financial performance by operating segment. Prior period results have been reclassified to conform to the new presentation. Intersegment revenues, recorded at fair market value, of the Entertainment segment were $\$ 58.8$ million and $\$ 108.4$ million for the three and six months ended June 30, 1999 and $\$ 25.7$ million and $\$ 56.0$ million for the three and six months ended June 30, 1998, respectively. All other intersegment revenues were immaterial for each of the periods presented.

|  | Three months ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 1998 |
| Revenues: |  |  |  |  |  |  |  |  |
| Networks |  | - 704.4 |  | \$ 597.3 |  | 1,368.2 |  | 1,142.0 |
| Entertainment |  | 1,025.2 |  | 1,043.1 |  | 2,117.5 |  | 2,162.0 |
| Video |  | 1,041.7 |  | 890.0 |  | 2,154.7 |  | 1,821.2 |
| Parks |  | 148.4 |  | 151.2 |  | 158.9 |  | 164.0 |
| Publishing |  | 145.8 |  | 122.5 |  | 268.5 |  | 230.9 |
| Online |  | 5.2 |  | 2.5 |  | 9.9 |  | 4.7 |
| Intercompany eliminations |  | (67.4) |  | (27.3) |  | (123.3) |  | (59.9) |
| Total revenues |  | 3,003.3 |  | 2,779.3 |  | 5,954.4 |  | 5,464.9 |
| EBITDA: |  |  |  |  |  |  |  |  |
| Networks |  | 219.3 |  | \$ 175.1 |  | - 420.8 |  | \$ 325.4 |
| Entertainment |  | 165.8 |  | 153.5 |  | 328.6 |  | 327.3 |
| Video |  | 104.5 |  | (359.2) |  | 249.6 |  | (192.0) |
| Parks |  | 28.6 |  | 27.5 |  | 25.9 |  | 25.4 |
| Publishing |  | 16.9 |  | 9.6 |  | 22.6 |  | 14.0 |
| Online |  | (6.0) |  | (0.2) |  | (7.0) |  | 0.3 |
| Total segment EBITDA |  | 529.1 |  | 6.3 |  | 1,040.5 |  | 500.4 |
| Reconciliation to operating income: |  |  |  |  |  |  |  |  |
| Corporate/Eliminations |  | (46.8) |  | (39.8) |  | (83.6) |  | (73.7) |
| Depreciation and amortization |  | (200.0) |  | (191.9) |  | (397.1) |  | (378.7) |
| Total operating income |  | 282.3 |  | (225.4) |  | 559.8 |  | \$ 48.0 |

## VIACOM INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Tabular dollars in millions, except per share amounts)

## 11) CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Viacom International Inc. ("Viacom International") is a wholly owned subsidiary of the Company. The Company has fully and unconditionally guaranteed Viacom International debt securities. The Company has determined that separate financial statements and other disclosures concerning Viacom International are not material to investors. The following condensed consolidating financial statements present the results of operations, financial position and cash flows of the Company, Viacom International (in each case, carrying investments in Non-Guarantor Affiliates under the equity method), the direct and indirect Non-Guarantor Affiliates of the Company, and the eliminations necessary to arrive at the information for the Company on a consolidated basis. Certain prior year equity eliminations have been reclassified to conform with the current period presentation.


## Six Months Ended June 30, 1999

|  | Viacom Inc. |  | Viacom <br> International |  | NonGuarantor Affiliates | Eliminations |  | Viacom Inc. Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ | 19.3 | \$ | 937.7 | \$5,114.4 |  | (117.0) | \$5,954.4 |
| Expenses: |  |  |  |  |  |  |  |  |
| Operating |  | 18.5 |  | 306.9 | 3,679.2 |  | (117.0) | 3,887.6 |
| Selling, general and administrative |  | 1.2 |  | 358.4 | 750.3 |  | -- | 1,109.9 |
| Depreciation and amortization ..... |  | 1.8 |  | 44.0 | 351.3 |  | -- | 397.1 |
| Total expenses |  | 21.5 |  | 709.3 | 4,780.8 |  | (117.0) | 5,394.6 |
| Operating income (loss) |  | (2.2) |  | 228.4 | 333.6 |  | -- | 559.8 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Interest expense, net |  | (177.4) |  | 50.2 | (73.2) |  | -- | (200.4) |
| Other items, net |  | (10.5) |  | 5.0 | 10.8 |  | -- | 5.3 |
| Earnings (loss) from continuing operationsbefore income taxes |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Benefit (provision) for income taxes ...... |  | 77.9 |  | (116.2) | (164.1) |  | -- | (202.4) |
| Equity in earnings (loss) of affiliated companies, net of tax ..................... |  | 239.6 |  | 72.5 | (43.8) |  | (302.6) | (34.3) |
| Minority interest |  | -- |  | -- | (0.3) |  | -- | (0.3) |
| Net earnings before extraordinary loss |  | 127.4 |  | 239.9 | 63.0 |  | (302.6) | 127.7 |
| Extraordinary loss, net of tax |  | (23.2) |  | (0.3) | -- |  | -- | (23.5) |
| Net earnings |  | 104.2 |  | 239.6 | 63.0 |  | (302.6) | 104.2 |
| Cumulative convertible preferred stock dividend requirement ... |  | (0.4) |  | - - | -- |  | (302.6) | (0.4) |
| Premium on repurchase of preferred stock |  | (12.0) |  | -- | -- |  | -- | (12.0) |
| Net earnings attributable to |  |  |  |  |  |  |  |  |
| common stock | \$ | 91.8 | \$ | 239.6 | \$ 63.0 |  | (302.6) | \$ 91.8 |

Three Months Ended June 30, 1998

|  | Three Months Ended June 30, 1998 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Viacom Inc. |  | Viacom <br> International |  | NonGuarantor Affiliates | Eliminations |  | Viacom Inc. Consolidated |
| Revenues | \$ | 10.5 | \$ | 392.0 | \$2,383.6 | \$ | (6.8) | \$2,779.3 |
| Expenses: |  |  |  |  |  |  |  |  |
| Operating |  | 7.2 |  | 138.3 | 2,170.7 |  | (6.8) | 2,309.4 |
| Selling, general and administrative |  | 0.4 |  | 152.2 | 350.8 |  | -- | 503.4 |
| Depreciation and amortization |  | 0.6 |  | 23.3 | 168.0 |  | -- | 191.9 |
| Total expenses |  | 8.2 |  | 313.8 | 2,689.5 |  | (6.8) | 3,004.7 |
| Operating income (loss) |  | 2.3 |  | 78.2 | (305.9) |  | -- | (225.4) |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Interest expense, net |  | (137.3) |  | (9.1) | (10.2) |  | -- | (156.6) |
| Other items, net |  | (6.5) |  | (0.7) | (0.9) |  | -- | (8.1) |
| Earnings (loss) from continuing operations |  |  |  |  |  |  |  |  |
| before income taxes ..................... |  | (141.5) |  | 68.4 | (317.0) |  | -- | (390.1) |
| Benefit (provision) for income taxes ... |  | 56.7 |  | (27.2) | 103.5 |  | -- | 133.0 |
| Equity in loss of affiliated companies, net of tax |  | (195.9) |  | (237.4) | (14.2) |  | 436.9 | (10.6) |
| Minority interest |  | -- |  | -- | 0.4 |  | -- | 0.4 |
| Loss from continuing operations |  | (280.7) |  | (196.2) | (227.3) |  | 436.9 | (267.3) |
| Discontinued operations: |  |  |  |  |  |  |  |  |
| Loss from discontinued operations |  | -- |  | -- | (13.7) |  | -- | (13.7) |
| Gain on dispositions |  | -- |  | 0.3 | -- |  | -- | 0.3 |
| Net loss |  | (280.7) |  | (195.9) | (241.0) |  | 436.9 | (280.7) |
| Cumulative convertible preferred stock dividend requirement ... |  | (15.0) |  | - - | - - |  | - - | (15.0) |
| Net loss attributable to common stock | \$ | (295.7) |  | (195.9) | \$ (241.0) | \$ | 436.9 | \$ (295.7) |

## Six Months Ended June 30, 1998

|  | Viacom Inc. |  | Viacom <br> International |  | NonGuarantor Affiliates | Eliminations |  | $\begin{gathered} \text { Viacom } \\ \text { Inc. } \\ \text { Consolidated } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ | 20.6 | \$ | 737.9 | \$4,719.2 | \$ | (12.8) | \$5,464.9 |
| Expenses: |  |  |  |  |  |  |  |  |
| Operating |  | 17.4 |  | 263.3 | 3,845.7 |  | (12.8) | 4,113.6 |
| Selling, general and administrative |  | 1.4 |  | 270.9 | 652.3 |  | -- | 924.6 |
| Depreciation and amortization |  | 1.2 |  | 41.7 | 335.8 |  | -- | 378.7 |
| Total expenses |  | 20.0 |  | 575.9 | 4,833.8 |  | (12.8) | 5,416.9 |
| Operating income (loss) |  | 0.6 |  | 162.0 | (114.6) |  | -- | 48.0 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Interest expense, net |  | (264.8) |  | (21.0) | (24.9) |  | -- | (310.7) |
| Other items, net |  | (9.1) |  | 8.1 | (3.5) |  | -- | (4.5) |
| Earnings (loss) from continuing operations |  |  |  |  |  |  |  |  |
| before income taxes ........... |  | (273.3) |  | 149.1 | (143.0) |  | -- | (267.2) |
| Benefit (provision) for income taxes |  | 112.0 |  | (61.1) | 14.3 |  | -- | 65.2 |
| Equity in loss of affiliated companies, net of tax |  | (118.0) |  | (207.5) | (25.2) |  | 332.4 | (18.3) |
| Minority interest |  | -- |  | 1.2 | (0.6) |  | -- | 0.6 |
| Loss from continuing operations ....... (279.3) (118.3) (219 3Discontinued operations: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Loss from discontinued operations |  | -- |  | -- | (59.9) |  | -- | (59.9) |
| Gain on dispositions .... |  | -- |  | 0.3 | -- |  | -- | 0.3 |
| Net loss |  | (279.3) |  | (118.0) | (214.4) |  | 332.4 | (279.3) |
| Cumulative convertible preferred stock dividend requirement ... |  | (30.0) |  | -- | -- |  | - - | (30.0) |
| Net loss attributable to common stock ......... |  | (309.3) |  | (118.0) | \$ (214.4) | \$ | 332.4 | \$ (309.3) |

June 30, 1999

| June 30, 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Viacom Inc. | $\begin{gathered} \text { Viacom } \\ \text { International } \end{gathered}$ | NonGuarantor Affiliates | Eliminations | Viacom Inc. Consolidated |
| \$ 10.3 | \$ 452.4 | \$ 153.3 | \$ | \$ 616.0 |
| 9.1 | 303.7 | 1,337.4 | (72.6) | 1,577.6 |
| 11.5 | 154.5 | 1,572.5 | -- | 1,738.5 |
| 1.2 | 235.7 | 646.3 | -- | 883.2 |
| 32.1 | 1,146.3 | \$ 3,709.5 | (72.6) | 4,815.3 |
| 14.1 | 632.9 | 4,265.7 | -- | 4,912.7 |
| 3.7 | 209.8 | 1,450.4 | -- | 1,663.9 |
| 10.4 | 423.1 | 2,815.3 | -- | 3,248.8 |
| -- | 447.1 | 2,220.5 | -- | 2,667.6 |
| 107.9 | 522.0 | 10,859.8 | -- | 11,489.7 |
| 6,407.3 | 15,366.2 | -- | (21,773.5) | -- |
| 63.0 | 154.6 | 1,497.5 | (133.1) | 1,582.0 |
| \$ 6,620.7 | \$18,059.3 | \$21,102.6 | \$(21, 979.2) | \$23,803.4 |
| \$ | \$ 64.4 | \$ 391.2 | \$ (34.9) | \$ 420.7 |
| -- | 67.1 | 220.6 | -- | 287.7 |
| -- | -- | 1,094.3 | -- | 1,094.3 |
| (16.1) | 876.0 | (128.2) | (536.2) | 195.5 |
| 194.2 | 18.4 | 115.6 |  | 328.2 |
| 92.5 | 641.7 | 1,334.9 | (108.0) | 1,961.1 |
| 270.6 | 1,667.6 | 3,028.4 | (679.1) | 4,287.5 |
| 3,177.6 | 1,037.2 | 2,209.5 | -- | 6,424.3 |
| (12,176.0) | 2,593.4 | 7,505.5 | 3,953.9 | 1,876.8 |
| -- | 104.1 | 20.4 | (124.5) | -- |
| 7.3 | 230.4 | 1,907.4 | $(2,137.8)$ | 7.3 |
| 10,593.2 | 7,334.6 | 6,540.2 | $(13,874.8)$ | 10,593.2 |
| 6,109.1 | 5,061.5 | (35.8) | $(9,116.9)$ | 2,017.9 |
| -- | 30.5 | (73.0) | -- | (42.5) |
| 16,709.6 | 12,761.1 | 8,359.2 | $(25,254.0)$ | 12,575.9 |
| 1,361.1 | -- | -- | -- | 1,361.1 |
| 15,348.5 | 12,761.1 | 8,359.2 | $(25,254.0)$ | 11,214.8 |
| \$ 6,620.7 | \$18,059.3 | \$21,102.6 | \$(21, 979.2) | \$23, 803.4 |
| ========= | ========= | ======== | ========== | ======== |


|  |  | Viacom Inc. | Viacom <br> International | NonGuarantor Affiliates | Eliminations | Viacom Inc. Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 406.4 | \$ 189.5 | \$ 171.4 | \$ | \$ 767.3 |
| Receivables, net |  | 9.5 | 319.5 | 1,458.0 | (27.9) | 1,759.1 |
| Inventory |  | 11.5 | 131.9 | 1,662.1 |  | 1,805.5 |
| Other current assets |  | 0.9 | 160.9 | 570.8 | -- | 732.6 |
| Total current assets |  | 428.3 | 801.8 | 3,862.3 | (27.9) | 5,064.5 |
| Property and equipment |  | 13.6 | 602.3 | 3,921.1 | -- | 4,537.0 |
| Less accumulated depreciation |  | 3.0 | 188.6 | 1,265.9 | -- | 1,457.5 |
| Net property and equipment |  | 10.6 | 413.7 | 2,655.2 | -- | 3,079.5 |
| Inventory |  | -- | 400.1 | 2,070.7 | -- | 2,470.8 |
| Intangibles, at amortized cost |  | 109.4 | 530.9 | 10,917.0 | (21, -- | 11,557.3 |
| Investments in consolidated subsidiaries |  | 5,796.0 | 15,701.9 | -- | (21,497.9) | -- |
| Other assets |  | 83.4 | 1,541.4 | 1,795.3 | $(1,979.1)$ | 1,441.0 |
|  |  | 6,427.7 | \$19,389.8 | \$21, 300.5 | \$(23,504.9) | \$23,613.1 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Accounts payable | \$ | \$ -- | \$ 68.0 | \$ 474.4 | \$ (43.2) | \$ 499.2 |
| Accrued compensation |  | -- | 144.4 | 265.9 | -- | 410.3 |
| Participants' share, residuals and royalties payable |  | -- | -- | 1,227.5 | -- | 1,227.5 |
| Income taxes payable ........... |  | -- | 1,257.5 | (139.7) | (591.3) | 526.5 |
| Current portion of long-term debt |  | 282.4 | 13.5 | 81.3 | -- | 377.2 |
| Accrued expenses and other ...... |  | 612.7 | 663.6 | 1,351.5 | (35.9) | 2,591.9 |
| Total current liabilities |  | 895.1 | 2,147.0 | 3,260.9 | (670.4) | 5,632.6 |
| Long-term debt |  | 2,214.6 | 1,050.4 | 548.4 | -- | 3,813.4 |
| Other liabilities |  | 12,834.8) | 3,458.2 | 9,008.6 | 2,485.5 | 2,117.5 |
| Shareholders' equity: |  |  |  |  |  |  |
| Preferred Stock |  | 600.0 | 104.1 | 20.4 | (124.5) | 600.0 |
| Common Stock |  | 7.3 | 228.7 | 1,985.3 | $(2,214.0)$ | 7.3 |
| Additional paid-in capital |  | 10,519.6 | 7,545.4 | 6,676.9 | $(14,167.2)$ | 10,574.7 |
|  |  | 6,024.1 | 4,821.9 | (98.8) | $(8,814.3)$ | 1,932.9 |
| Accumulated other comprehensive |  |  |  |  |  |  |
| income (loss) . . . . . . . . . . . . |  | 17,151.0 | 12,734.2 | 8,482.6 | $(25,320.0)$ | 13,047.8 |
| Less treasury stock, at cost |  | 998.2 | -- | -- | -- | 998.2 |
| Total shareholders' equity |  | 16,152.8 | 12,734.2 | 8,482.6 | $(25,320.0)$ | 12,049.6 |
|  |  | 6,427.7 | \$19,389.8 | \$21,300.5 | \$(23, 504.9) | \$23,613.1 |
|  |  | ======= | ========= | ======== | ========= | ========= |

## Six Months Ended June 30, 1999




Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition.

Management's discussion and analysis of the combined results of operations and financial condition should be read in conjunction with the Consolidated Financial Statements and related Notes

The following tables set forth revenues and operating income by business segment, for the three months and six months ended June 30, 1999 and 1998 Results for the periods presented exclude contributions from the Company's educational, professional and reference publishing businesses ("Non-Consumer Publishing") and music retail stores ("Music") which were sold on November 27, 1998 and October 26, 1998, respectively. (See Note 5 of Notes to Consolidated Financial Statements).


Percent
B/ (W)
----

| $18 \%$ | $\$ 1,368.2$ | $\$ 1,142.0$ |
| :---: | ---: | ---: |
| $(2)$ | $2,117.5$ | $2,162.0$ |
| 17 | $2,154.7$ | $1,821.2$ |
| $(2)$ | 158.9 | 164.0 |
| 19 | 268.5 | 230.9 |
| 108 | 9.9 | 4.7 |
| $(147)$ | $(123.3)$ | $(59.9)$ |
|  | .------ | ..----- |
| 8 | $\$ 5,954.4$ | $\$ 5,464.9$ |

20\%

| Operating income (loss): (a) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Networks | \$ | 190.1 | \$ | 147.0 | 29\% | \$ | 362.8 | \$ | 274.2 | 32\% |
| Entertainment |  | 114.7 |  | 106.9 | 7 |  | 227.8 |  | 234.5 | (3) |
| Video |  | 7.5 |  | (453.4) | NM |  | 57.8 |  | (381.0) | NM |
| Parks |  | 15.4 |  | 14.6 | 5 |  | (0.6) |  | (0.5) | (20) |
| Publishing |  | 12.4 |  | 5.3 | 134 |  | 13.7 |  | 5.4 | 154 |
| Online |  | (6.0) |  | (0.2) | NM |  | (7.0) |  | 0.3 | NM |
| Segment Total |  | 334.1 |  | (179.8) | NM |  | 654.5 |  | 132.9 | 392 |
| Corporate/Eliminations |  | (51.8) |  | (45.6) | (14) |  | (94.7) |  | (84.9) | (12) |
| Total | \$ | 282.3 | \$ | (225.4) | NM | \$ | 559.8 | \$ | 48.0 | NM |

NM -- Not meaningful
(a) Operating income (loss) is defined as net earnings (loss) before extraordinary loss (net of tax), discontinued operations (net of tax), minority interest, equity in loss of affiliated companies (net of tax), provision for income taxes, other items (net) and interest expense (net).

## EBITDA

The following table sets forth EBITDA (defined as operating income (loss) before depreciation and amortization) for the three months and six months ended June 30, 1999 and 1998. EBITDA does not reflect the effect of significant amounts of amortization of goodwill related to business combinations accounted for under the purchase method.

While many in the financial community consider EBITDA to be an important measure of comparative operating performance, it should be considered in addition to, but not as a substitute for or superior to, operating income, net earnings, cash flow and other measures of financial performance prepared in accordance with generally accepted accounting principles.


NM - Not meaningful
Results of Operations
Revenues increased $8 \%$ to $\$ 3.0$ billion and $9 \%$ to $\$ 5.95$ billion for the three-and six-month periods ended June 30, 1999, respectively, from $\$ 2.78$ billion and $\$ 5.46$ billion for the same prior-year periods. Revenue increases were paced by gains in the Networks, Video and Publishing segments. Networks recorded higher advertising revenues and affiliate fees for the periods presented. Video's revenue gains were led by domestic same-store rental revenue increases of $13 \%$ for the second quarter and $17 \%$ for the six months then ended and the increased number of Company-owned stores in operation in 1999.

Total expenses decreased $9 \%$ to $\$ 2.7$ billion for the second quarter of 1999 from $\$ 3.0$ billion for the second quarter of 1998 and remained constant at $\$ 5.4$ billion for the comparable six-month periods. The second quarter of 1998 includes the charge taken by Blockbuster of $\$ 424.3$ million associated with an adjustment to the carrying value of rental tapes due to a new method of accounting.

Excluding the impact of the Blockbuster charge, EBITDA and operating income increased $23 \%$ to $\$ 482.3$ million and $42 \%$ to $\$ 282.3$ million, respectively, for the second quarter, and $12 \%$ to $\$ 956.9$ million and $19 \%$ to $\$ 559.8$ million, respectively, for the six months ended June 30, 1999.

Management's Discussion and Analysis of Results of Operations and Financial Condition

Segment Results of Operations
Networks (Basic Cable and Premium Subscription Television Program Services)

|  | Three months ended June 30, |  |  |  | Percent <br> B/(W) | Six months ended June 30, |  |  |  | Percent B/(W) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  |  | 1999 |  | 1998 |  |
|  |  | (In | io |  |  |  | (In m | on |  |  |
| Revenues | \$ | 704.4 | \$ | 597.3 | 18\% |  | , 368.2 |  | ,142.0 | 20\% |
| Operating Income | \$ | 190.1 | \$ | 147.0 | 29 | \$ | 362.8 | \$ | 274.2 | 32 |
| EBITDA | \$ | 219.3 | \$ | 175.1 | 25 | \$ | 420.8 | \$ | 325.4 | 29 |

The Networks segment is comprised of MTV Networks ("MTVN"), basic cable television program services and Showtime Networks Inc. ("SNI"), premium subscription television program services.

For the second quarter of 1999, MTVN revenues of $\$ 506.6$ million, EBITDA of $\$ 187.9$ million and operating income of $\$ 164.5$ million increased $22 \%$, $28 \%$ and $31 \%$, respectively. For the six months ended June 30, 1999, MTVN revenues of $\$ 975.6$ million, EBITDA of $\$ 359.9$ million and operating income of $\$ 313.9$ million increased $26 \%$, $28 \%$ and $30 \%$, respectively, over the same six-month period last year. The increase in MTVN's revenues principally reflects higher worldwide advertising revenues of $21 \%$ and $24 \%$ for the second quarter and six months then ended, respectively, and higher affiliate fees of $12 \%$ for the quarter and $13 \%$ for the six months then ended, as well as the ongoing success of MTVN's licensing programs, including RUGRATS. Advertising revenues for the second quarter and six months were primarily driven by rate increases at VH1, MTV and Nickelodeon and for the year to date period, higher unit volume at MTV. MTVN's EBITDA and operating income gains were driven by the increased revenues partially offset by increased programming, production and marketing expenses.

SNI's revenues, EBITDA and operating income increased $8 \%$, $1 \%$ and $4 \%$ for the second quarter, respectively, and $6 \%$, $18 \%$ and $24 \%$ for the six months ended June 30, 1999, respectively, over the same prior-year periods. The revenue increases were principally due to an increase of approximately 3.4 million subscriptions, up 18\%, over the prior year to 22.3 million subscriptions at June 30, 1999. Operating results reflect revenue increases attributable to the continued growth of direct broadcast satellite subscriptions partially offset by higher programming expenses and, for the second quarter, higher marketing costs to support subscription growth and branding initiatives.

Management's Discussion and Analysis of Results of Operations and Financial Condition

Entertainment (Motion Pictures, Television Programming, Television Stations, International Channels, Movie Theaters and Music Publishing)

| Three months ended June 30, |  |  |  | $\begin{aligned} & \text { Percent } \\ & B /(W) \end{aligned}$ | Six months ended June 30, |  |  |  | Percent B/ (W) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |  | 1999 |  | 1998 |  |
|  | --- ${ }^{\text {( }}$ In m | i | s) |  |  | (In m | li | s) |  |
| \$ | 1,025.2 | \$ | 1,043.1 | (2)\% | \$ | 2,117.5 | \$ | 2,162.0 | (2)\% |
| \$ | 114.7 | \$ | 106.9 | 7 | \$ | 227.8 | \$ | 234.5 | (3) |
| \$ | 165.8 | \$ | 153.5 | 8 | \$ | 328.2 | \$ | 327.3 | -- |

The Entertainment segment is comprised of Paramount Pictures, Paramount Television, Spelling Entertainment Group Inc. ("Spelling"), the Paramount Stations Group ("PSG"), Paramount's movie theaters, music publishing and international channels.

For the quarter ended June 30, 1999, Entertainment revenues decreased 2\%, as the domestic theatrical contributions from THE GENERAL'S DAUGHTER and worldwide home video contributions from THE RUGRATS MOVIE, STAR TREK: INSURRECTION, SAVING PRIVATE RYAN and THE TRUMAN SHOW did not match the same prior year's box office success of DEEP IMPACT and THE TRUMAN SHOW. The quarter benefited from increased theaters revenues generated by new multiplex theaters opened since the end of the same prior year period. Television revenues were lower primarily due to lower library availabilities partially offset by higher network revenues for new series and a cable retransmission royalty settlement. For the six months, the revenue decreases are principally the result of lower features and television revenues, as the strong domestic theatrical contributions from VARSITY BLUES, PAYBACK and THE GENERAL'S DAUGHTER did not match the same prior-year period's extraordinary box office success of TITANIC, along with DEEP IMPACT and THE TRUMAN SHOW. These lower domestic theatrical revenues were partially offset by higher foreign theatrical revenues and higher domestic and foreign home video revenues. The six month results reflect the recognition of a license of pay television rights for library products and the renewal of a film processing agreement. In the current quarter, Paramount Features' operating income and EBITDA were higher due to a more profitable product mix, while Paramount Television's operating income and EBITDA remained constant. For the six months, Paramount Features' operating income and EBITDA were higher due to the revenue items noted above and Paramount Television's operating income and EBITDA were lower primarily due to lower library availabilities, partially offset by a cable retransmission royalty settlement. Theater profits were lower in the quarter and six months due to the one-time costs associated with opening additional multiplexes.

Spelling's revenues of $\$ 142.3$ million for the quarter and $\$ 327.3$ million for the six months ended June 30, 1999 increased $31 \%$ and $18 \%$, respectively, over the comparable prior-year periods. Spelling recorded EBITDA and operating income of $\$ 13.8$ million and $\$ 8.8$ million, respectively, for the quarter, and $\$ 32.5$ million and $\$ 22.3$ million, respectively, for the six months ended June 30, 1999. The improved operating results are principally due to Spelling's focus on its core business of television production and distribution, resulting in higher per episode network license fees for continuing series, increased hours of programming delivered to the networks and improved performance of its first-run

## Management's Discussion and Analysis of

 Results of Operations and Financial Conditionsyndication products, including JUDGE JUDY. The Company completed the acquisition of Spelling on June 23, 1999 and has begun the process of integrating certain operations of Spelling into Paramount Television.

PSG's revenues, EBITDA, and operating income decreased 6\%, 13\% and 20\%, respectively, for the quarter and $3 \%, 3 \%$ and $9 \%$, respectively, for the six months, primarily reflecting soft market conditions in certain advertising markets.

Video (Home Video and Game rental and retail)

|  | Three months ended June 30, |  |  | Percent $B /(W)$ | Six months ended June 30, |  |  | Percent <br> B/(W) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |  | 1999 | 1998 |  |
|  | (In millions) |  |  | (In millions) |  |  |  |  |
| Revenues | \$1, 041.7 | \$ | 890.0 | 17\% |  | 154.7 | \$1,821.2 | 18\% |
| Operating Income | \$ 7.5 | \$ | (453.4) | NM | \$ | 57.8 | \$ (381.0) | NM |
| EBITDA | \$ 104.5 |  | (359.2) | NM | \$ | 249.6 | \$ (192.0) | NM |

NM - Not meaningful
The Video segment is comprised of Blockbuster Video, operating in the home video and video game rental and retailing business.

The revenue increases for the quarter and six months ended June 30, 1999 were driven by strong consumer traffic and the increased number of Company-owned video stores. For the second quarter, domestic same store rental revenues, including sales of previously viewed tapes and games ("PVT"), rose $13 \%$ and worldwide same store sales, including rental and retail product, increased $10 \%$, paced by $12 \%$ higher domestic same store sales. For the six months ended June 30, 1999, domestic same store rental revenues rose $17 \%$ and worldwide same store sales increased $13 \%$, paced by $16 \%$ higher domestic same store sales. The increase in same store revenues for both periods is principally due to increases in the number of domestic rental transactions of approximately $5 \%$ and $10 \%$, on a same store basis, for the respective three-and six-month periods ended June 30, 1999 as compared to the corresponding periods of the prior year. Blockbuster Video ended the second quarter with 6,658 stores, a net increase of 505 stores over the second quarter of 1998. Revenues increases were partially offset by an increase in advertising expenses which reflect Blockbuster's planned investment in media and marketing intended to achieve stronger market penetration. The 1998 results reflect a charge taken in the second quarter of $\$ 424.3$ million associated with an adjustment to the carrying value of rental tapes due to a new method of accounting.

Excluding the impact of the second quarter 1998 charge, Video's EBITDA increased $61 \%$, reflecting the continuing success of operational and marketing programs implemented in the first quarter of 1999 to emphasize tape copy depth, promote customer loyalty, reward customer frequency and enhance its market share. Excluding the impact of the second quarter 1998 charge, Video's gross margin percentage increased slightly to $61.9 \%$ for the second quarter 1999 from 60.3\% for the second quarter 1998 reflecting the first quarterly comparison against a prior-year period to fully reflect revenue

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sharing agreements. For the six months ended June 30, 1999, Video's gross margin percentage decreased to $61.1 \%$ from $62.6 \%$ for the comparable prior-year period due to the impact of revenue sharing agreements which were not fully established in the prior-year period.

Parks (Theme Parks)

| Three | $\begin{aligned} & \text { hs ended } \\ & 30, \end{aligned}$ | Percent <br> B/(W) | Six months ended June 30, |  | Percent B/(W) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1999 | 1998 |  | 1999 | 1998 |  |
|  | ions) |  | (In | ions) |  |
| \$148.4 | \$151.2 | (2)\% | \$158.9 | \$164.0 | (3)\% |
| \$ 15.4 | \$ 14.6 | 5 | \$ (0.6) | \$ (0.5) | (20) |
| \$ 28.6 | \$ 27.5 | 4 | \$ 25.9 | \$ 25.4 | ) |

The Parks segment is comprised of five regional theme parks and a themed attraction in the U.S. and Canada. The Parks' revenue decreases and EBITDA increases for the second quarter and six months ended June 30, 1999, reflect reduced expenses, which more than offset modest declines in overall attendance.

Publishing (Consumer Publishing)


The Publishing segment is comprised of Simon \& Schuster which includes imprints such as POCKET BOOKS, SCRIBNER and THE FREE PRESS.

For the quarter and six months ended June 30, 1999, the improved revenues and operating results are due principally to sharply higher sales in the Trade division, led by the best selling titles WE'LL MEET AGAIN by Mary Higgins Clark and THE GIRL WHO LOVED TOM GORDON by Stephen King. The Children and Pocket Books' divisions revenues also increased for these periods driven by higher front list sales. Publishing typically has seasonally stronger operating results in the second half of the year.

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Online (Interactive Online Services)

| Three months ended |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, | Percent <br> B/ (W) | | Six months ended |
| :---: |
| June 30, |$\quad$| Percent |
| :---: |
| B/(W) |


| Revenues | $\$ 5.2$ | $\$ 2.5$ | $108 \%$ | $\$ 9.9$ | $\$ 4.7$ | $111 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Operating Income | $\$(6.0)$ | $\$(0.2)$ | NM | $\$(7.0)$ | $\$ 0.3$ | NM |
| EBITDA | $\$(6.0)$ | $\$(0.2)$ | NM | $\$(7.0)$ | $\$ 0.3$ | NM |

NM - Not meaningful
The Online segment is comprised of online music and children destinations featuring entertainment, information and e-commerce.

Revenue increases for the second quarter and six months ended June 30, 1999 principally reflect increased license fees and higher advertising revenues. The operating losses in the current periods reflect the increased investment in the Company's online services.

On July 15, 1999, Liberty Digital acquired a $10 \%$ stake in MTV Networks online music ventures and the MTV Networks online music ventures acquired SonicNet, one of the internet's leading music web sites, from Liberty Digital. As part of this transaction, MTV Networks also acquired rights to The Box Worldwide, an interactive 24-hour all-music network. In February 1999, the Company acquired Imagine Radio, an Internet radio company transmitting original radio stations offering listeners various customization features from a wide range of formats. The Company also owns Nvolve, Inc., a Web site developer and Red Rocket, an online education toy retailer.

Other Income and Expense Information

## corporate Expenses

Corporate expenses including depreciation and amortization expense increased $14 \%$ to $\$ 51.8$ million for the second quarter of 1999 from the same prior-year period and increased $12 \%$ to $\$ 94.7$ million for the six months ended June 30 , 1999 over the comparable six-month period reflecting an increase in Year 2000 expenses in 1999 and a one time fee associated with the initial listing of the Company on the New York Stock Exchange.

Interest Expense, net

For the three- and six-month period ended June 30, 1999, net interest expense decreased $32 \%$ to $\$ 106.1$ million and $36 \%$ to $\$ 200.4$ million, respectively. The Company had approximately $\$ 6.8$ billion and $\$ 8.3$ billion principal amount of debt outstanding (including current maturities) as of June 30, 1999 and June 30, 1998, respectively, at weighted average interest rates of $7.0 \%$ and $7.5 \%$, respectively.

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## Provision for Income Taxes

The provision for income taxes represents federal, state and foreign income taxes on earnings before income taxes. The estimated effective tax rates of $55.5 \%$ for 1999 and $54.7 \%$ for 1998 were both adversely affected by amortization of intangibles in excess of amounts which are deductible for tax purposes. Excluding the non-deductible amortization of intangibles, the estimated effective tax rates would have been 37.7\% for 1999 and $28.1 \%$ for 1998.

Due to the unusual nature of the 1998 second quarter charge associated with the change in accounting for rental tape amortization, the full income tax effect is reflected in the second quarter 1998 tax provision and is excluded from the estimated annual effective tax rate.

Equity in Loss of Affiliates
"Equity in loss of affiliated companies, net of tax" was $\$ 18.2$ million and $\$ 34.3$ million for the second quarter of 1999 and the six months then ended, respectively, as compared to a loss of $\$ 10.6$ million and $\$ 18.3$ million in the comparable prior-year periods, principally reflecting increased losses of United Paramount Network and international ventures, partially offset by the improved performance of Comedy Central.

Discontinued Operations
For the three and six months ended June 30, 1998, discontinued operations reflect the net losses of Non-Consumer Publishing and Music which were sold on November 27, 1998 and October 26, 1998, respectively.

Liquidity and Capital Resources
The Company expects to fund its anticipated cash requirements (including the anticipated cash requirements of its capital expenditures, joint ventures, commitments and payments of principal and interest on its outstanding indebtedness) with internally generated funds, in addition to various external sources of funds. The external sources of funds may include the Company's existing credit agreements and amendments thereto, co-financing arrangements by the Company's various divisions relating to the production of entertainment products and/or additional financings.

The commitments of the Company for program license fees, which are not reflected in the balance sheet as of June 30, 1999 and are estimated to aggregate \$1.2 billion, principally reflect SNI's commitments of $\$ 918.9$ million for the acquisition of programming rights and the production of original programming and exclude intersegment commitments between the Networks and Entertainment segments of $\$ 847.2$ million. The estimate is based upon a number of factors. A majority of such fees are payable over several years, as part of normal programming expenditures of SNI. These commitments to acquire programming rights are contingent upon delivery

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of motion pictures which are not yet available for premium television exhibition and, in many cases, have not yet been produced.

Current assets decreased to $\$ 4.8$ billion as of June 30, 1999 from $\$ 5.1$ billion as of December 31, 1998, primarily reflecting the use of cash to repurchase convertible preferred stock and normal seasonal reductions in receivables. The allowance for doubtful accounts as a percentage of receivables increased to 7\% as of June 30, 1999 from 5\% as of December 31, 1998. The change in property and equipment principally reflects capital expenditures of $\$ 320.4$ million related to capital additions for new and existing video stores, construction of new movie theaters and additional construction and equipment upgrades for the Parks offset by depreciation expense of $\$ 232.0$ million. Current liabilities decreased approximately $24 \%$ to $\$ 4.3$ billion as of June 30, 1999 from $\$ 5.6$ billion as of December 31, 1998, reflecting the payment of taxes associated with the sale of Non-Consumer Publishing, payment of accrued expenses and settlement of the $8.0 \%$ Merger Debentures. Long-term debt, including current maturities, increased \$2.6 billion to $\$ 6.8$ billion as of June 30, 1999 from $\$ 4.2$ billion as of December 31, 1998 primarily reflecting the tax payments discussed above, the repurchase program acquiring the Company's common stock and warrants as well as the continued investment in and seasonality of the Company's businesses.

The Company expects to record the majority of its operating cash flows during the second half of the year due to the positive effect of the holiday season on advertising revenues and video store revenues, the summer operation of its parks and the seasonality of the consumer publishing business. Net cash flow from operating activities of negative $\$ 905.9$ million for the six months ended June 30, 1999 principally reflects the 1999 tax payment related to the sale of Non-Consumer Publishing and the settlement of the $8.0 \%$ Merger Debentures. For the six months ended June 30, 1998 net operating cash flow of negative $\$ 67.4$ million reflects the reduction in accounts receivable due principally to the asset securitization program and improved operating performance including the impact of TITANIC, offset by the first quarter 1998 tax payment related to the sale of USA Networks and payment of accrued expenses. Net cash expenditures for investing activities of $\$ 675.0$ million for the six months ended June 30, 1999 principally reflects capital expenditures and the Spelling acquisition as well as acquisitions of video stores and a television station. Net cash expenditures for investing activities of $\$ 379.2$ million, for the six months ended June 30, 1998, principally reflect capital expenditures. Financing activities principally reflect borrowings and repayments of debt during each period presented. For 1999, financing activities also reflect the repurchase of the Company's common stock, warrants and convertible preferred stock.

Capital Structure
The following table sets forth the Company's long-term debt, net of current portion:


The notes and debentures are presented net of an aggregate unamortized discount of $\$ 28.8$ million as of June 30, 1999 and $\$ 56.0$ million as of December 31, 1998.

Debt, including the current portion, as a percentage of total capitalization of the Company was 38\% at June 30, 1999 and $26 \%$ at December 31, 1998.

On July 7, 1999, the Company completed the redemption of the remaining $\$ 210$ million principal amount of its 8.0\% Merger Debentures.

On June 21, 1999, Blockbuster Inc. entered into a $\$ 1.9$ billion unsecured credit agreement (the "Blockbuster Credit Agreement") with a syndicate of banks. The Blockbuster Credit Agreement is comprised of a $\$ 700$ million revolving loan due July 1, 2004, a $\$ 600$ million term loan due in quarterly installments beginning April 1, 2002 and ending July 1, 2004, and a $\$ 600$ million revolving loan due June 19, 2000. A varying commitment fee is charged on the unused amount of the revolving loans. Interest rates are based on the prime rate or LIBOR at Blockbuster's option at the time of borrowing.

The Blockbuster Credit Agreement contains covenants, which, among other things, relates to the payment of dividends, repurchase of Blockbuster's common stock or other distributions and also requires compliance with financial covenants with respect to a maximum leverage ratio and a minimum fixed charge ratio.

On May 21, 1999, the Company amended the March 1997 Credit Agreements to, among other things, provide for the Blockbuster Credit Agreement.

On June 23, 1999, Blockbuster Inc. borrowed $\$ 1.6$ billion, comprised of $\$ 400$ million borrowed under the long-term revolving loan, $\$ 600$ million borrowed under the term loan, and $\$ 600$ million under the short-term revolving loan. The weighted average interest rates at June 30, 1999 for these borrowings are $6.9 \%$, $6.9 \%$, and $6.8 \%$, respectively. The proceeds of the borrowings were used to pay amounts
owed to the Company. The Company used such proceeds to permanently reduce its commitments under the March 1997 Credit Agreements by $\$ 1.139$ billion.

On May 6, 1999, the 364-day film financing credit agreement, guaranteed by Viacom International Inc. and the Company, was paid in full and on May 7, 1999, the credit agreement terminated.

The Company uses derivative financial instruments to reduce its exposure to market risks from changes in foreign exchange rates and interest rates. The Company does not hold or issue financial instruments for speculative trading purposes. The derivative instruments used are foreign exchange forward contracts and options. The foreign exchange contracts have principally been used to hedge the British Pound, the Australian Dollar, the Japanese Yen, the Canadian Dollar, the Singapore Dollar, the European Union's common currency (the "Euro") and the European Currency Unit/British Pound relationship. These derivatives, which are over-the-counter instruments, are non-leveraged. Realized gains and losses on contracts that hedge anticipated future cash flows are recognized in "Other Items, net" and were not material in the periods presented.

At June 30, 1999, the Company was in compliance with all debt covenants and had satisfied all financial ratios and tests under the credit agreements. The Company expects to be in compliance and satisfy all such covenants and ratios as may be applicable from time to time during 1999.

As of June 30, 1999, the Company's scheduled maturities of indebtedness through December 31, 2003, assuming full utilization of the March 1997 Credit
Agreements, as amended, and the Blockbuster Credit Agreement are $\$ 245.2$ million (1999), $\$ 1.6$ billion (2000), $\$ 1.8$ billion (2001), $\$ 2.2$ billion (2002) and $\$ 625.0$ million (2003). The Company's maturities of long-term debt outstanding at June 30, 1999, excluding capital leases, are $\$ 245.2$ million (1999), $\$ 882.5$ million (2000), $\$ 304.6$ million (2001), $\$ 2.0$ billion (2002) and $\$ 625.0$ million (2003). The Company has classified certain short-term indebtedness as long-term debt based upon its intent and ability to refinance such indebtedness on a long-term basis.

The Company filed a shelf registration statement with the Securities and Exchange Commission registering debt securities, preferred stock and contingent value rights of the Company and guarantees of such debt securities by Viacom International which may be issued for aggregate gross proceeds of $\$ 3.0$ billion. The registration statement was declared effective on May 10, 1995. The net proceeds from the sale of the offered securities may be used by the Company to repay, redeem, repurchase or satisfy its obligations in respect of its outstanding indebtedness or other securities; to make loans to its subsidiaries; for general corporate purposes; or for such other purposes as may be specified in the applicable Prospectus Supplement. The Company filed a post-effective amendment to this registration statement on November 19, 1996. To date, the Company issued $\$ 1.55$ billion of notes and debentures and has $\$ 1.45$ billion remaining availability under the shelf registration statement.

Other Matters
On July 19, 1999, Blockbuster Inc., a wholly owned subsidiary of the Company, amended a previously filed registration statement on Form S-1 with the Securities and Exchange Commission for a proposed

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initial public offering of 31 million shares of Blockbuster's Class A common stock, representing approximately $17.7 \%$ of its shares. The underwriters will be granted an option to acquire up to an additional 4.65 million shares to cover over-allotments. It is currently estimated that the initial public offering price will be between $\$ 16$ and $\$ 18$ per share. Blockbuster will use the net proceeds of the offering to repay outstanding indebtedness under its credit agreement.

On July 7, 1999, the Viacom Five-Year Warrants expired. The Company received proceeds of approximately $\$ 317$ million and issued approximately 9.0 million shares of its Class B Common Stock in connection with the exercise of 4.5 million warrants issued as part of the 1994 acquisition of Paramount Communications.

On June 21, 1999, the Company completed its tender offer for all outstanding shares of Spelling common stock that it did not already own for $\$ 9.75$ per share in cash. The tendered shares, along with the shares already owned by the Company, represented approximately $97 \%$ of all of the issued and outstanding shares of Spelling. The tender offer was made under the terms of a merger agreement between the Company and Spelling. On June 23, 1999, the Company acquired the remaining outstanding shares of Spelling, approximately 3\%, through a merger of Spelling and a wholly owned subsidiary of the Company. As a result of the merger, each share of Spelling common stock was also converted into the right to receive $\$ 9.75$ in cash. The total consideration for tendered shares and merger was approximately $\$ 176$ million. The Company has begun the process of integrating certain operations of Spelling into Paramount Television.

On March 24, 1999, the Company initiated a repurchase program which was subsequently expanded, to acquire up to $\$ 600$ million of the Company's common stock and warrants. As of June 30, 1999, the Company had repurchased 25,000 shares of Class A Common Stock, 8,825,800 shares of Class B Common Stock and 1,095,900 Viacom Five-Year Warrants, which expired July 7, 1999, for \$393.1 million in the aggregate. During the period June 30 through July 28, 1999, the Company repurchased 690,000 shares of Class B Common Stock and the cumulative repurchase program totaled $\$ 423.4$ million in the aggregate.

The Board of Directors of the Company declared a 2 -for-1 common stock split in the form of a dividend. The additional shares were issued on March 31, 1999 to shareholders of record on March 15, 1999. All common share and per share amounts have been adjusted to reflect the stock split for all periods presented.

YEAR 2000
Overview
The widespread use of computer programs that rely on two-digit dates to perform computations and decision making functions may cause computer systems to malfunction prior to or in the year 2000 ("Y2K") and lead to significant business delays and disruptions in the U.S. and internationally. In December 1997, the Company formalized its Y2K initiative to optimize the divisional Y2K efforts that had already begun, by developing a Company wide program to identify and mitigate Y2K risks. Pursuant to this program, each of the Company's

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principal business units developed programs to address Y2K exposures. In addition, under the direction of its Board of Directors, the Company has designated a committee of senior officers to oversee these programs and has engaged an independent consulting firm to assist in the review and oversight. At present the Company anticipates completing its program to have substantially all critical systems compliant prior to the end of the third quarter of 1999 and non-critical systems compliant prior to year end.

The Company is reviewing its Y2K issues based upon three areas: applications, infrastructure and business partners.
o Applications cover the software systems resident on mainframe, mid-range, network and personal computers. The Company defines an application as one or a collection of programs directly related to a common system. For example, a financial application may include all the general ledger and accounts receivable software code used to process information throughout an operating segment. In addition, the Company's applications have been segregated into critical and non-critical applications. Critical applications are software systems which, if not operational, could have a material impact on business operations.
o Infrastructure includes computers, data and voice communications networks, and other equipment which use embedded chip processors (e.g., inventory movement systems, tape duplication equipment, telephone systems, etc.).

Business partners include third party vendors, customers and other entities whose systems may interface with the Company or whose own operations are important to the Company's daily operations.

These three areas have been addressed using a five phase program: inventory, assessment, remediation, testing and contingency planning.

Phase 1 inventories the respective applications, hardware and business partners.

Phase 2 assesses the possible impact of a Y2K error on the continuing operation of each identified application, hardware systems or business partner relationship; and subsequently determines the risk to operations and assigns priorities.
o Phase 3 establishes and implements specific plans for the remediation of applications and hardware systems and for the determination of business partners' compliance.
o Phase 4 tests each application and hardware system and reviews business partners' compliance under the plans established in phase 3, to ensure that Y2K issues no longer exist.
o Phase 5 establishes and implements contingency plans in the event internal or external systems are not compliant.

Changes may occur to the Company's operations during the implementation of its Y2K program or subsequent to the completion of each phase, therefore, management may periodically revise its plans. The Company continues to review and test systems for Y2K compliance as changes occur.

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State of Readiness
The Company's Y2K progress as of July 23, 1999 is as follows:
Applications
The inventory and assessment phases for the Company have been completed Applications status of each operating segment is discussed below.

NETWORKS, CORPORATE, ONLINE - We have identified 15 critical domestic and 29 critical international applications which primarily relate to program scheduling, finance/payroll and network transmission. All critical domestic applications have been remediated and tested except for one which has been remediated and is scheduled for completion during the third quarter of 1999. The majority of international critical applications are currently being remediated and tested and the remaining systems are scheduled for completion in the third quarter of 1999. Substantially all of domestic and international non-critical applications have been remediated and tested and the remaining applications are scheduled for completion in the third quarter of 1999.

ENTERTAINMENT - We have identified 71 critical domestic and 50 critical international applications which primarily relate to theatrical and video distribution, TV syndication, theater point-of-sale and finance/payroll. A significant number of critical and non-critical worldwide applications have been remediated and tested and substantially all of the remaining critical systems are scheduled for completion prior to the end of the third quarter and most non-critical systems prior to year end.

VIDEO - We have identified 16 critical domestic and 6 critical international applications which primarily relate to point-of-sale, warehousing and distribution and finance/payroll. Substantially all of the critical and non-critical worldwide applications have been remediated and tested and the remaining applications are scheduled for completion before the end of the third quarter of 1999.

PUBLISHING - We have identified 13 critical domestic applications which primarily relate to order processing, warehousing and billing. A significant number of critical and non-critical applications have been remediated and tested and the remaining systems are scheduled for completion in the third quarter of 1999.

PARKS - We have identified 20 critical domestic and 4 critical international applications which primarily relate to point-of-sale, ticketing and finance/payroll. All worldwide applications have been remediated and tested.

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## Infrastructure

Infrastructure status of each operating segment is discussed below.
NETWORKS, CORPORATE, ONLINE - The inventory and assessment phases for domestic and international operations have been completed. The majority of the remediation and testing of domestic and international hardware systems have been completed. The remaining infrastructure systems will be completed by the third quarter of 1999.

ENTERTAINMENT - The inventory and assessment phases for domestic and international computer systems and non-computer domestic systems (e.g., studio production facilities and equipment) have been completed. Worldwide remediation and testing of infrastructure systems will be completed in the third quarter of 1999.

VIDEO - Domestic and international inventory and assessment phases have been completed. Substantially all of the systems with embedded processors have completed remediation and testing. The remaining hardware systems will be completed during the third quarter of 1999.

PUBLISHING - The inventory and assessment phases have been completed. A substantial number of hardware systems have been remediated and tested; the remaining systems are scheduled for completion during the third quarter of 1999.

PARKS - The inventory and assessment phases have been completed. Substantially all systems with embedded processors have been remediated and tested. The remainder are scheduled for remediation and testing during the third quarter of 1999.

Business Partners
During the course of business operations, the Company relies on third party business partners to provide raw materials and services and to distribute and sell products. These business partners include financial institutions, governmental agencies and utilities. The disruption of the ability to receive raw materials or services or to distribute or sell the Company's products could adversely affect the financial condition of the Company. Although the Company has little or no control over the remediation and testing of these third party systems, the Company is taking appropriate action to determine the level of Y2K compliance at each third party. These actions include, but are not limited to, requesting written confirmation of a business or business system's Y2K compliance; directly meeting with business management; and, performing additional independent tests.

The Company has substantially completed the inventory phase and the assessment phase of business partners. The determination of third party Y2K compliance will continue through the end of the year.

Contingency Plans and Risks
As the remediation, testing and review of each application, infrastructure item and business partners occur, the Company is determining the need for contingency plans. Where appropriate, plans addressing both operational and technical

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alternatives are being developed and tested. This phase has begun and will continue through the end of 1999.

The Company's goal is to achieve timely and substantial Y2K compliance, with remediation work assigned based upon how critical each system is to the Company's business. Due to the general uncertainty inherent in the Y2K problem resulting in part from the uncertainty of compliance by the Company's principal business partners and third party providers, the Company is unable to determine at this time what the consequences of Y2K may be. Also, the Company's international operations may be adversely affected by failures of businesses in other parts of the world to take adequate steps to address the Y2K problem. The Company will continue to devote the necessary resources to complete its Y2K program and contingency plans and believes that the completion of its Y2K program and contingency plans will significantly mitigate operational and financial risks.

Costs
Y2K costs have been expensed as incurred, except those costs directly related to the replacement of systems requiring upgrades in the ordinary course of business which have been capitalized. As of June 30, 1999, the Company had incurred costs of approximately $\$ 45$ million, of which $\$ 11$ million has been capitalized. The estimated additional costs to complete the Y2K program are currently expected to approximate $\$ 11$ million, of which approximately $\$ 3$ million are expected to be capitalized. Based on these amounts, the Company does not expect the costs of the Y2K program to have a material effect on its results of operations, financial position or liquidity.

Item 4. Submission of Matters for a Vote of Security Holders
The Annual Meeting of Stockholders of Viacom Inc. was held on May 19, 1999. The following matters were voted upon at the meeting: (i) the election of 10 directors; (ii) the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to increase the number of shares of Class A Common Stock authorized to be issued from 200 million to 500 million; iii) the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to increase the number of shares of Class B Common Stock authorized to be issued from 1 billion to 3 billion; (iv) the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to provide each holder of Common Stock with the right to convert its shares of Common Stock into shares of Class B Common Stock; (v) the approval of the adoption of an amendment to the indemnification provisions of the Viacom Inc. Restated Certificate of Incorporation; (vi) the approval of the Viacom Inc. Senior Executive Short-Term Incentive Plan; and (vii) the appointment of PricewaterhouseCoopers to serve as independent accountants for Viacom Inc. until the 2000 Annual Meeting of Stockholders.

1. The entire board of directors was reelected and the number of shares cast for or to withhold authority for the election of each director were as follows:

## Name

George S. Abrams Philippe P. Dauman Thomas E. Dooley Ken Miller Brent D. Redstone Shari Redstone Sumner M. Redstone Frederic V. Salerno William Schwartz Ivan Seidenberg

No. of Shares
Voted For
$135,693,791$
135, 697, 147
135,698, 595
135,696, 675
135, 682, 927
135, 682, 866
135, 717, 137
135,683,771
135, 717, 245
135,682,323

No. of Shares Voted to Withhold Authority 176,116 172, 760 171, 312 173, 232 186,980 187, 041 152,770 186,136 152, 662 187,584
2. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to increase the number of shares of Class A Common Stock authorized to be issued from 200 million to 500 million.

| FOR | AGAINST | ABSTAIN |
| :---: | :---: | :---: |
|  |  | AND |
|  |  | BROKER |
|  |  | NON-VOTES |
| $125,099,240$ | $10,717,996$ | 52,671 |

3. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to increase the number of shares of Class B Common Stock authorized to be issued from 1 billion to 3 billion.

| FOR | AGAINST | ABSTAIN |
| :---: | :--- | :--- |
|  |  | AND |
|  |  | BROKER |
|  |  | NON-VOTES |
| $126,881,590$ | $8,945,084$ | 43,233 |

4. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the approval of the adoption of an amendment to the Viacom Inc. Restated Certificate of Incorporation to provide each holder of Common Stock with the right to convert its shares of Common Stock into shares of Class B Common Stock.

| FOR | AGAINST | ABSTAIN |
| :---: | :--- | :--- |
|  |  | AND |
|  |  | BROKER |
|  |  | NON-VOTES |
| $128,066,823$ | $2,940,040$ | $4,863,044$ |

5. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the approval of the adoption of an amendment to the indemnification provisions of the Viacom Inc. Restated Certificate of Incorporation.

| FOR | AGAINST | ABSTAIN |
| :---: | :--- | :--- |
|  |  | AND |
|  |  | BROKER |
|  |  | NON-VOTES |
| $135,610,547$ | 187,629 | 71,731 |

6. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the approval of the Viacom Inc. Senior Executive Short-Term Incentive Plan.

FOR AGAINST ABSTAIN
AND
BROKER
NON-VOTES
134,989, 666
587,413
292, 828
7. The votes cast for, against or abstaining from, and the broker non-votes with respect to, the appointment of PricewaterhouseCoopers to serve as independent accountants for Viacom Inc. until the 2000 Annual Meeting of Stockholders.

FOR AGAINST
ABSTAIN
AND
BROKER
NON-VOTES
$135,507,827$
319,807
42,273

Item 6. Exhibits and Reports on Form 8-K for Viacom Inc.
(a) Exhibits:
10.1 Amendment No. 3, dated as of May 21, 1999, to the Amended and Restated Credit Agreement, dated as of March 26, 1997, as amended, among Viacom Inc., the Bank parties thereto from time to time, The Bank of New York, as a Managing Agent and as the Documentation Agent, Citibank, N.A., as a Managing Agent and as the Administrative Agent, Morgan Guaranty Trust Company of New York, as a Managing Agent, Bank of America NT\&SA, as a Managing Agent, The Chase Manhattan Bank, as a Managing Agent, JP Morgan Securities Inc., as a Syndication Agent, Bancamerica Robertson Stephens (formerly known as Bancamerica Securities, Inc.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.
10.2 Amendment No. 1, dated as of May 21, 1999, to the Amended and Restated VII Credit Agreement, dated as of March 26, 1997, among Viacom International Inc., the Bank parties thereto from time to time, The Bank of New York, as a Managing Agent and as the Documentation Agent, Citibank, N.A., as a Managing Agent and as the Administrative Agent, Morgan Guaranty Trust Company of New York, as a Managing Agent, Bank of America NT\&SA, as a Managing Agent, The Chase Manhattan Bank, as a Managing Agent, JP Morgan Securities Inc., as a Syndication Agent, Bancamerica Robertson Stephens (formerly known as Bancamerica Securities, Inc.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.
11. Statement re Computation of Net Earnings Per Share.
27. Financial Data Schedule.
(b) Reports on Form 8-K for Viacom Inc.:

Current Report on Form 8-K of Viacom Inc. filed on May 18, 1999 announcing the commencement of its tender offer for all outstanding shares of common stock of Spelling Entertainment Group Inc. that it did not already own for $\$ 9.75$ per share in cash.

Current Report on Form 8-K of Viacom Inc. filed on June 24, 1999 announcing the completion of its tender offer for all outstanding shares of common stock of Spelling Entertainment Group Inc. that it did not already own and the subsequent acquisition of all remaining shares not purchased in the offer, through a merger.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Date August 2, 1999

te August 2, 1999

VIACOM INC.
(Registrant)
/s/ Sumner M. Redstone
Sumner M. Redstone
Chairman of the Board of Directors, Chief Executive Officer
/s/ George S. Smith, Jr.
George S. Smith, Jr.
Senior Vice President,
Chief Financial Officer

## Exhibit Index

10.1 Amendment No. 3, dated as of May 21, 1999, to the Amended and Restated Credit Agreement, dated as of March 26, 1997, as amended, among Viacom Inc., the Bank parties thereto from time to time, The Bank of New York, as a Managing Agent and as the Documentation Agent, Citibank, N.A., as a Managing Agent and as the Administrative Agent, Morgan Guaranty Trust Company of New York, as a Managing Agent, Bank of America NT\&SA, as a Managing Agent, The Chase Manhattan Bank, as a Managing Agent, JP Morgan Securities Inc., as a Syndication Agent, Bancamerica Robertson Stephens (formerly known as Bancamerica Securities, Inc.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.
10.2 Amendment No. 1, dated as of May 21, 1999, to the Amended and Restated VII Credit Agreement, dated as of March 26, 1997, among Viacom International Inc., the Bank parties thereto from time to time, The Bank of New York, as a Managing Agent and as the Documentation Agent, Citibank, N.A., as a Managing Agent and as the Administrative Agent, Morgan Guaranty Trust Company of New York, as a Managing Agent, Bank of America NT\&SA, as a Managing Agent, The Chase Manhattan Bank, as a Managing Agent, JP Morgan Securities Inc., as a Syndication Agent, Bancamerica Robertson Stephens (formerly known as Bancamerica Securities, Inc.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.
11. Statement re Computation of Net Earnings Per Share.
27. Financial Data Schedule.

AMENDMENT NO. 3, dated as of May 21, 1999 (the "Amendment") to the AMENDED AND RESTATED CREDIT AGREEMENT (the "Credit Agreement"), dated as of March 26, 1997, as amended, among VIACOM INC., a Delaware corporation (the "Borrower"), the Bank parties thereto from time to time, THE BANK OF NEW YORK, as a Managing Agent and as the Documentation Agent, CITIBANK, N.A., as a Managing Agent and as the Administrative Agent, MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as a Managing Agent, BANK OF AMERICA NT\&SA, as a Managing Agent, THE CHASE MANHATTAN BANK, as a Managing Agent, JP MORGAN SECURITIES INC., as a Syndication Agent, BANCAMERICA ROBERTSON STEPHENS (formerly known as BANCAMERICA SECURITIES, INC.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.

## WITNESSETH:

WHEREAS, the parties who have heretofore entered into the Credit Agreement now desire to amend certain provisions thereof to provide for changes in the covenants in the Credit Agreement, and for certain other matters.

NOW THEREFORE, the parties hereto agree as follows:
SECTION 1. Amendments.
(a) Article VIII of the Credit Agreement is hereby amended by adding at the end thereof the following new section:
"8.10. Prepayment of Certain Indebtedness. Simultaneously with the initial borrowing by Blockbuster Inc. under the $\$ 2$ billion Credit Facility to be entered into by Blockbuster Inc., the Borrower shall prepay the Term Loans and/or prepay and reduce the commitment of the Revolving Loans hereunder and/or cause the Subsidiary Borrower to prepay the loans under the Subsidiary Facility, as amended, in an aggregate amount equal to $\$ 1.139$ billion."

For purposes of clarification only, the parties hereto and the Banks agree that the provisions under Section $2.3(\mathrm{~b})$ and 3.4 of the Credit Agreement pertaining to
allocation of optional reductions and prepayments are not applicable to the reductions and prepayments contemplated by the above Section 8.10 and such reductions and prepayments can be made in any matter requested by the Borrower.
(b) Section 9.6 of the Credit Agreement is hereby amended by deleting "and" at the end of clause (b) and replacing it with "," and inserting "and (d) unsecured Indebtedness for borrowed money incurred by Blockbuster Inc." at the end of clause (c).
(c) Section 10.1(i) of the Credit Agreement is hereby amended by deleting "NAI shall fail to own of record and beneficially" and replacing it with "NAI shall fail to own beneficially, and NAI or a wholly-owned subsidiary of NAI shall fail to own of record,".
(d) Section 10.1 of the Credit Agreement is amended by deleting "or" at the end of clause (i) thereof and by inserting the following at the end of clause (j) "or (k) Viacom Inc. shall have failed to make or cause to be made the required payments under Section 8.10;".
2. Effectiveness. This Amendment will be effective upon the execution of counterparts hereof by the Borrower and each of the Facility Agents and Managing Agents on their own behalf and on behalf of the Banks consenting to the execution of this Amendment, and the execution of written consents by the Majority Banks.

SECTION 3. Representations and Warranties. The Borrower hereby represents and warrants that as of the date hereof (i) the representations and warranties contained in Article VI of the Credit Agreement (other than those stated to be made as of a particular date) are true and correct in all material respects on and as of the date hereof as though made on the date hereof, and (ii) no Default or Event of Default shall exist or be continuing under the Credit Agreement.

SECTION 4. Miscellaneous.
(a) Capitalized terms used herein and not otherwise defined herein shall have the meanings ascribed to them in the Credit Agreement.
(b) Except as amended hereby, all of the terms of the Credit Agreement shall remain and continue in full force and effect and are hereby confirmed in all respects.
(c) This Amendment shall be a Loan Document for the purposes of the Credit Agreement.
(d) This Amendment may be signed in any number of counterparts, each of which shall be an original, with the same effect as if the signatures thereto were upon the same instrument. Delivery of an executed counterpart of a signature page of this Amendment by telecopier shall be effective as delivery of a manually executed counterpart of this Amendment.
(e) THIS AMENDMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HERETO SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed as of the date first above written.

VIACOM INC.,
as Borrower
By: /s/ George S. Smith, Jr.
Name: George S. Smith, Jr.
Title: Senior Vice President Chief Financial Officer

Managing Agents
THE BANK OF NEW YORK, as Managing Agent, the Documentation Agent and a Bank

By: /s/ Geoffrey C. Brooks
Name: Geoffrey C. Brooks
Title: Vice President

CITIBANK, N.A., as Managing Agent, the Administrative Agent and a Bank

By: /s/ R. Parr
Name: R. Parr
Title: M.D.

MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Managing Agent and a Bank

By: /s/ Robert Bottamedi
Name: Robert Bottamedi
Title: Vice President

BANK OF AMERICA NT\&SA, as Managing Agent and a Bank

By: /s/ Thomas J. Kane
------------------
Title: Vice President

THE CHASE MANHATTAN BANK, as Managing Agent and a Bank

By: /s/ Bruce E. Langenkamp
Name: Bruce E. Langenkamp
Title: Vice President

Syndication Agents
JP MORGAN SECURITIES INC., as
Syndication Agent
By: /s/ Charles H. King
Name: Charles H. King
Title: Vice President

BANC OF AMERICA SECURITIES LLC.
(formerly known as THE BANK OF AMERICA NT\&SA), as Syndication Agent

By: /s/ Thomas J. Kane
--------------------
Title: Vice President

AMENDMENT NO. 1, dated as of May 21, 1999 (the "Amendment") to the AMENDED AND RESTATED VII CREDIT AGREEMENT (the "Credit Agreement"), dated as of March 26, 1997, among VIACOM INTERNATIONAL INC., a Delaware corporation (the "Subsidiary Borrower"), the Bank parties thereto from time to time, THE BANK OF NEW YORK, as a Managing Agent and as the Documentation Agent, CITIBANK, N.A., as a Managing Agent and as the Administrative Agent, MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as a Managing Agent, BANK OF AMERICA NT\&SA, as a Managing Agent, THE CHASE MANHATTAN BANK, as a Managing Agent, JP MORGAN SECURITIES INC., as a Syndication Agent, BANCAMERICA ROBERTSON STEPHENS (formerly known as BANCAMERICA SECURITIES, INC.), as Syndication Agent, the Banks identified as Agents on the signature pages thereof, as Agents, and the Banks identified as Co-Agents on the signature pages thereof, as Co-Agents.

## WITNESSETH:

WHEREAS, the parties who have heretofore entered into the Credit Agreement now desire to amend certain provisions thereof to provide for changes in the covenants in the Credit Agreement, and for certain other matters.

NOW THEREFORE, the parties hereto agree as follows:
SECTION 1. Amendments.
(a) Article VI of the Credit Agreement is hereby amended by adding at the end thereof the following new section:
"6.9. Prepayment of Certain Indebtedness. Simultaneously with the initial borrowing by Blockbuster Inc. under the $\$ 2$ billion Credit Facility to be entered into by Blockbuster Inc., Viacom Inc. shall prepay the term loans and/or prepay and reduce the commitment of the revolving loans under the Parent Facility, as amended, and/or cause the Subsidiary Borrower to prepay the Subsidiary Loans hereunder in an aggregate amount equal to $\$ 1.139$ billion."
(b) Section 8.1(i) of the Credit Agreement is hereby amended by deleting "NAI shall fail to own of record and beneficially" and replacing it with "NAI shall fail to
own beneficially, and NAI or a wholly-owned subsidiary of NAI shall fail to own of record,".
(c) Section 8.1 of the Credit Agreement is amended by deleting "or" at the end of clause (i) thereof and by inserting the following at the end of clause (j) "or (k) Viacom Inc. shall have failed to make or cause to be made the required payments under Section 6.9;".

SECTION 2. Effectiveness. This Amendment will be effective upon the execution of counterparts hereof by the Subsidiary Borrower and each of the Facility Agents and Managing Agents on their own behalf and on behalf of the Banks consenting to the execution of this Amendment, and the execution of written consents by the Majority Banks.

SECTION 3. Representations and Warranties. The Subsidiary Borrower hereby represents and warrants that as of the date hereof (i) the representations and warranties contained in Article $V$ of the Credit Agreement (other than those stated to be made as of a particular date) are true and correct in all material respects on and as of the date hereof as though made on the date hereof, and (ii) no Default or Event of Default shall exist or be continuing under the Credit Agreement.

SECTION 4. Miscellaneous.
(a) Capitalized terms used herein and not otherwise defined herein shall have the meanings ascribed to them in the Credit Agreement.
(b) Except as amended hereby, all of the terms of the Credit Agreement shall remain and continue in full force and effect and are hereby confirmed in all respects.
(c) This Amendment shall be a Loan Document for the purposes of the Credit Agreement.
(d) This Amendment may be signed in any number of counterparts, each of which shall be an original, with the same effect as if the signatures thereto were upon the same instrument. Delivery of an executed counterpart of a signature page of this Amendment by telecopier shall be effective as delivery of a manually executed counterpart of this Amendment.
(e) THIS AMENDMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HERETO SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK.

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IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed as of the date first above written.

VIACOM INTERNATIONAL INC. as Subsidiary Borrower

By: /s/ George S. Smith, Jr.
Name: George S. Smith, Jr.
Title: Senior Vice President Chief Financial Officer

Managing Agents
THE BANK OF NEW YORK, as Managing Agent, the Documentation Agent and a Bank

By: /s/ Geoffrey C. Brooks
Name: Geoffrey C. Brooks
Title: Vice President

CITIBANK, N.A., as Managing Agent, the Administrative Agent and a Bank

By: /s/ R. Parr
Name: R. Parr
Title: M.D

MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Managing Agent and a Bank

By: /s/ Robert Bottamedi
Name: Robert Bottamedi
Title: Vice President

BANK OF AMERICA NT\&SA, as Managing Agent and a Bank

By: /s/ Thomas J. Kane
------------------
Title: Vice President

THE CHASE MANHATTAN BANK, as Managing Agent and a Bank

By: /s/ Bruce E. Langenkamp
Name: Bruce E. Langenkamp
Title: Vice President

Syndication Agents
JP MORGAN SECURITIES INC., as
Syndication Agent
By: /s/ Charles H. King
Name: Charles H. King
Title: Vice President

BANC OF AMERICA SECURITIES LLC.
(formerly known as THE BANK OF AMERICA NT\&SA), as Syndication Agent

By: /s/ Thomas J. Kane
Name: Thomas J. Kane
Title: Vice President

|  | Three months ended June 30, |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 | 1998 |  | 1999 | 1998 |
|  | (In millions, except per share amounts) |  |  |  |  |  |
| Earnings (loss): |  |  |  |  |  |  |
| Earnings (loss) from continuing operations | \$ | 59.3 | \$(267.3) |  | 127.7 | \$(219.7) |
| Cumulative convertible perferred stock dividend requirement |  | -- | (15.0) |  | (.4) | (30.0) |
| Premium on redemption of preferred stock |  | -- | -- |  | (12.0) | -- |
| Earnings (loss) from continuing operations attributable to common stock ........... |  | 59.3 | (282.3) |  | 115.3 | (249.7) |
| Loss from discontinued operations, net of tax |  |  | (13.4) |  |  | (59.6) |
| Extraordinary loss, net of tax |  | -- | -- |  | (23.5) | -- |
| Net earnings (loss) |  | 59.3 | \$(295.7) |  | 91.8 | \$(309.3) |
| Basic computation: |  |  |  |  |  |  |
| Shares: |  |  |  |  |  |  |
| Weighted average number of common shares |  | 690.6 | 713.2 |  | 693.4 | 711.8 |
| Net earnings (loss) per common share: |  |  |  |  |  |  |
| Earnings (loss) from continuing operations | \$ | . 09 | \$ (.40) |  | . 17 | \$ (.35) |
| Loss from discontinued operations, net of tax |  | -- | (.01) |  | -- | (.08) |
| Extraordinary loss, net of tax |  | -- | -- |  | (.04) | -- |
| Net earnings (loss) | \$ | . 09 | \$ (.41) |  | . 13 | \$ (.43) |
| Dluted computation: |  |  |  |  |  |  |
| Shares: |  |  |  |  |  |  |
| Weighted average number of common shares (basic) |  | 690.6 | 713.2 |  | 693.4 | 711.8 |
| Common shares potentially issuable in connection with stock options and warrants (1) |  | 14.4 | -- |  | 14.7 | - - |
| Weighted average number of common shares |  |  |  |  |  |  |
| Net earnings (loss) per common share: |  |  |  |  |  |  |
| Earnings (loss) from continuing operations | \$ | . 08 | \$ (.40) |  | . 16 | \$ (.35) |
| Loss from discontinued operations, net of tax |  | -- | (.01) |  | -- | (.08) |
| Extraordinary loss, net of tax |  | -- | -- |  | (.03) | -- |
| Net earnings (loss) | \$ | . 08 | \$ (.41) |  | . 13 | \$ (.43) |

(1) For the three and six months ended June 30, 1998, the assumed exercise of stock options had an anti-dilutive effect on earnings per share, and therefore was excluded from the diluted earnings per share calculation.

THIS FINANCIAL DATA SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF VIACOM INC. FOR THE SIX MONTHS ENDED JUNE 30, 1999 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS. EARNINGS PER SHARE ARE PRESENTED IN ACCORDANCE WITH SFAS 128.

1,000,000


