## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

# ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2005

OR

# • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 001-09553

## VIACOM INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

**1515 Broadway, New York, New York** (Address of principal executive offices)

04-2949533 (I.R.S. Employer Identification No.)

> **10036** (Zip Code)

(212) 258-6000

Registrant's telephone number, including area code

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No o

Indicate by check mark whether the registrant is an accelerated filer (as defined Rule 12b-2 of the Securities Exchange Act of 1934). Yes 🗵 No o

Number of shares of common stock outstanding at April 29, 2005:

Class A Common Stock, par value \$.01 per share — 131,487,492

Class B Common Stock, par value \$.01 per share — 1,480,806,337

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## VIACOM INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; in millions, except per share amounts)

	 Three Months Ended March 31,				
	 2005		2004		
Revenues	\$ 5,576.7	\$	5,298.3		
Expenses:					
Operating	3,189.8		3,179.6		
Selling, general and administrative	1,067.7		872.3		
Depreciation and amortization	193.4		191.8		
Total expenses	 4,450.9		4,243.7		
Operating income	1,125.8		1,054.6		
Interest expense	(182.3)		(179.8		
Interest income	3.5		4.5		
Other items, net	33.9		(10.5		
Earnings from continuing operations before income taxes,					
equity in earnings (loss) of affiliated companies and minority interest	980.9		868.8		
Provision for income taxes	(400.2)		(247.0		
Equity in earnings (loss) of affiliated companies, net of tax	(400.2) 5.9		(247.0		
Minority interest, net of tax	(1.6)		(2.1 (1.3		
Net earnings from continuing operations	585.0		618.4		
Earnings from discontinued operations, net of tax	_		92.1		
Net earnings	\$ 585.0	\$	710.5		
Basic earnings per common share:					
Net earnings from continuing operations	\$ .36	\$	.36		
Net earnings from discontinued operations	\$ _	\$	.05		
Net earnings	\$ .36	\$	.41		
Diluted earnings per common share:					
Net earnings from continuing operations	\$ .36	\$	.35		
Net earnings from discontinued operations	\$ _	\$	.05		
Net earnings	\$ .36	\$	.41		
Weighted average number of common shares outstanding:					
Basic	1,625.0		1,731.0		
Diluted	1,635.4		1,744.5		
Dividends per common share	\$ 07	\$	06		

See notes to consolidated financial statements.

## VIACOM INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Unaudited; in millions, except per share amounts)

	At March 31, 2005		At December 31, 2004
ASSETS			
Current Assets:			
Cash and cash equivalents	\$ 467.4	\$	928.2
Receivables, less allowances of \$286.8 (2005) and \$276.7 (2004)	3,836.2		4,229.3
Inventory (Note 4) Prepaid expenses and other current assets	937.8 1,314.1		996.7 1,288.6
Current assets of discontinued operations	60.3		50.7
Total current assets	6,615.8		7,493.5
Property and equipment:			
Land	756.1		754.7
Buildings	978.2		1,002.7
Capital leases	746.0		696.7
Advertising structures	1,492.7		1,492.5
Equipment and other	3,886.4		3,855.4
	7,859.4		7,802.0
Less accumulated depreciation and amortization	3,234.8		3,144.9
Net property and equipment	4,624.6		4,657.1
Inventory (Note 4)	4,575.5		4,466.0
Goodwill (Note 3)	38,342.0		38,520.2
Intangibles (Note 3)	10,621.2		10,623.1
Other assets	1,881.3		2,014.5
Other assets of discontinued operations	207.0		227.9
Total Assets	\$ 66,867.4	\$	68,002.3
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities:			
Accounts payable	\$ 499.4	\$	585.5
Accrued compensation	344.8		663.5
Accrued expenses and other current liabilities	2,757.9		3,143.6
Participants' share, residuals and royalties payable	1,302.3		1,296.6
Program rights Income taxes payable	1,184.9 379.1		849.6 172.9
Current portion of long-term debt (Note 5)	64.7		65.8
Current liabilities of discontinued operations	135.3		102.0
Total current liabilities	6,668.4		6,879.5
	0.045.2		0.640.2
Long-term debt (Note 5)	9,845.3 1,288.6		9,649.2 1,356.7
Deferred income tax liabilities, net Other liabilities	7,328.9		7,474.0
Other liabilities of discontinued operations	591.8		607.7
Commitments and contingencies (Note 9)	8.2		10.0
Minority interest	0.2		10.9
Stockholders' Equity: Class A Common Stock, par value \$.01 per share; 750.0 shares authorized;			
133.4 (2005 and 2004) shares issued	1.3		1.3
Class B Common Stock, par value \$.01 per share; 10,000.0 shares authorized;			
1,741.2 (2005) and 1,737.8 (2004) shares issued	17.4		17.4
Additional paid-in capital	66,000.8		66,027.7
Accumulated deficit Accumulated other comprehensive loss (Note 1)	(14,162.3) (377.1)		(14,747.3) (356.0)
Less treasury stock, at cost; 1.9 (2005 and 2004) Class A shares; and 262.6 (2005) and 224.0 (2004) Class B	51,480.1		50,943.1
shares	10,343.9		8,918.8
	11 100.0		10.00.1.0
Total stockholders' equity	41,136.2		42,024.3

See notes to consolidated financial statements.

## VIACOM INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited; in millions)

		h 31,		
		2005		2004
Operating Activities:				
Net earnings	\$	585.0	\$	710.5
Less: Earnings from discontinued operations, net of tax				92.1
Net earnings from continuing operations		585.0		618.4
Adjustments to reconcile net earnings from continuing operations to net cash				
flow provided by operating activities:				
Depreciation and amortization		193.4		191.8
Equity in (earnings) loss of affiliated companies, net of tax		(5.9)		2.1
Distributions from affiliated companies		2.6		3.0
Minority interest, net of tax		1.6		1.3
Change in assets and liabilities, net of effects of acquisitions		134.6		93.1
Net cash flow provided by operating activities from continuing operations		911.3		909.7
Net cash flow provided by operating activities attributable to Blockbuster				18.9
Net cash flow provided by operating activities		911.3		928.6
Investing Activities:				
Capital expenditures		(83.7)		(62.3
Acquisitions, net of cash acquired		(29.4)		(25.9
Proceeds from sale of investments		105.7		6.0
Other, net		2.4		.7
Net cash flow used for investing activities from continuing operations		(5.0)		(81.5
Net cash flow used for investing activities attributable to Blockbuster		_		(49.2
Net cash flow used for investing activities		(5.0)		(130.7
Financing Activities:				
Borrowings from (repayments to) banks, including commercial paper, net		206.8		(4.4
Proceeds from exercise of stock options		56.3		28.8
Repayment of notes		(16.9)		
Purchase of Company common stock		(1,476.2)		(426.6
Dividends		(116.2)		(104.4
Payment of capital lease obligations		(20.7)		(15.0
Other, net		(.2)		(1.6
Net cash flow used for financing activities from continuing operations		(1,367.1)		(523.2
Net cash flow used for financing activities attributable to Blockbuster		—		(66.1
Net cash flow used for financing activities		(1,367.1)		(589.3
Net increase (decrease) in cash and cash equivalents		(460.8)		208.6
Cash and cash equivalents at beginning of period (includes \$233.4 million (2004) of Blockbuster cash)		928.2		850.7
Cash and cash equivalents at end of period (includes \$137.0 million (2004) of Blockbuster cash)	\$	467.4	\$	1,059.3
Supplemental disclosure of cash flow information				
Non-cash investing and financing activities:	¢	16.7	¢	
Fair value of assets acquired Fair value of liabilities settled (assumed)	\$	16.7	\$	23.8
Acquisition of minority interest		12./		(0.2
Cash paid, net of cash acquired		(29.4)		(25.9
		. ,		
Impact on stockholders' equity	\$		\$	

See notes to consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Tabular dollars in millions, except per share amounts)

#### 1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Basis of Presentation*—The accompanying unaudited consolidated financial statements of the Company have been prepared pursuant to the rules of the Securities and Exchange Commission. These financial statements should be read in conjunction with the more detailed financial statements and notes thereto, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004.

As a result of the completion of the exchange offer for the split-off of Blockbuster Inc. in 2004, the consolidated statements of results of operations, financial position and cash flows of the Company present Blockbuster Inc. as a discontinued operation.

In the opinion of management, the accompanying unaudited financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair statement of the financial position, results of operations and cash flows of the Company for the periods presented. Certain previously reported amounts have been reclassified to conform with the current presentation.

Use of Estimates—The preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

*Net Earnings (Loss) per Common Share*—Basic earnings (loss) per share ("EPS") is based upon net earnings (loss) divided by the weighted average number of common shares outstanding during the period. Diluted EPS reflects the effect of the assumed exercise of stock options only in the periods in which such effect would have been dilutive. Stock options to purchase 128.2 million and 81.1 million shares of Class B Common Stock at weighted average prices of \$44.51 and \$48.36 were outstanding but excluded from the calculation of diluted EPS because their inclusion would have been anti-dilutive, for the three months ended March 31, 2005 and 2004, respectively.

The table below presents a reconciliation of weighted average shares used in the calculations of basic and diluted EPS:

		nths Ended ch 31,
	2005	2004
Weighted average shares for basic EPS	1,625.0	1,731.0
Dilutive effect of shares issuable under stock-based compensation plans	10.4	13.5
Weighted average shares for diluted EPS	1,635.4	1,744.5

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

*Comprehensive Income*—Total comprehensive income for the Company includes net earnings and other comprehensive income (loss) items listed in the table below.

	 Three Months Ended March 31,				
	2005		2004		
Net earnings	\$ 585.0	\$	710.5		
Other comprehensive income (loss), from continuing operations, net of tax:					
Cumulative translation adjustments	(33.6)		(18.7)		
Net unrealized loss on securities	(.2)		_		
Change in fair value of cash flow hedges	(1.5)		(.4)		
Minimum pension liability adjustment	14.2		8.9		
Other comprehensive income from discontinued operations, net of tax			1.5		
Total comprehensive income	\$ 563.9	\$	701.8		

*Additional Paid-In Capital*—As of March 31, 2005, the Company recorded dividends payable of \$113.6 million as a reduction to additional paid-in capital as the Company had an accumulated deficit balance at December 31, 2004.

Stock-Based Compensation—The Company follows the disclosure-only provisions of Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"). The Company applies APB Opinion No. 25 "Accounting for Stock Issued to Employees" ("APB 25") and, accordingly, does not recognize compensation expense for stock option grants because the Company does not issue options at exercise prices below market value at date of grant.

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004) "Share-Based Payment" ("SFAS 123R"). SFAS 123R revises SFAS 123 and supersedes APB 25. SFAS 123R requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on grant-date fair value of the award. That cost will be recognized over the vesting period during which an employee is required to provide service in exchange for the award. On April 14, 2005, the Security and Exchange Commission issued a ruling that amended the effective date for SFAS 123R. This ruling allows companies to implement SFAS 123R at the beginning of their next fiscal year instead of the next reporting period that begins after June 15, 2005.

On March 8, 2005, the Compensation Committee of the Board of Directors of the Company approved the acceleration of the vesting of unvested stock options having an exercise price of \$38.00 or greater granted under the Company's 2000 and 1997 Long-Term Management Incentive Plans. Stock option awards granted from 1999 through 2004 with respect to approximately 29 million shares of the Company's Class B Common Stock were subject to this acceleration which was effective as of March 8, 2005. Since these options had exercise prices in excess of the current market values and were not fully achieving their original objectives of incentive compensation and employee retention, the Company expects the acceleration to have a positive effect on employee morale, retention and perception of option value. Incremental expense of \$277 million associated with the acceleration was included in the three months ended March 31, 2005 pro forma disclosure presented in the following table. The acceleration also eliminates future compensation expense the Company would otherwise recognize in its Consolidated Statements of Operations upon adoption of SFAS 123R.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

The following table reflects the effect on net earnings from continuing operations and earnings per share from continuing operations if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation. These pro forma effects may not be representative of future stock compensation expense since the estimated fair value of stock options on the date of grant is amortized to expense over the vesting period and the vesting of certain options was accelerated on March 8, 2005.

		Three Mon Marc	 ded
	-	2005	2004
Net earnings from continuing operations	\$	585.0	\$ 618.4
Option expense, net of tax		(334.7)	(76.2)
Net earnings from continuing operations after option expense	\$	250.3	\$ 542.2
Basic earnings per share:			
Net earnings from continuing operations	\$	.36	\$ .36
Net earnings from continuing operations after option expense	\$	.15	\$ .31
Diluted earnings per share:			
Net earnings from continuing operations	\$	.36	\$ .35
Net earnings from continuing operations after option expense	\$	.15	\$ .31

For the three months ended March 31, 2004, if the Company had applied the fair value recognition provision of SFAS 123, an expense of \$5.7 million would have been recognized in discontinued operations.

*Goodwill and Intangible Assets*—The Company's intangible assets are considered to have finite or indefinite lives and are allocated to various reporting units, which are generally consistent with or one level below the Company's reportable segments. Intangible assets with finite lives, which primarily consist of leasehold, franchise and subscriber agreements, are generally amortized by the straight-line method over their estimated useful lives, which range from 5 to 40 years and are reviewed for impairment at least annually. Intangible assets with indefinite lives, which consist primarily of FCC licenses and goodwill, are no longer amortized but are tested for impairment on an annual basis and between annual tests if events occur or circumstances change that would more likely than not reduce the fair value below its carrying amount. If the carrying amount of goodwill or the intangible asset exceeds its fair value, an impairment loss is recognized as a non-cash charge. Such a charge could have a significant effect on reported net earnings.

## 2) DISCONTINUED OPERATIONS

In the fourth quarter of 2004, the Company completed the exchange offer for the split-off of Blockbuster Inc. ("Blockbuster") (NYSE: BBI and BBI.B). Under the terms of the offer, Viacom accepted 27,961,165 shares of Viacom common stock in exchange for the 144 million common shares of Blockbuster that Viacom owned. Each share of Viacom Class A or Class B Common Stock accepted for exchange by Viacom was exchanged for 5.15 shares of Blockbuster common stock, consisting of 2.575 shares of Blockbuster class A common stock and 2.575 shares of Blockbuster class B common stock.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

For the three months ended March 31, 2004, Blockbuster's revenues were \$1.5 billion, resulting in earnings of \$92.1 million, net of minority interest of \$20.1 million and taxes of \$7.8 million.

## 3) GOODWILL AND INTANGIBLE ASSETS

The changes in the book value of goodwill, by segment, for the three months ended March 31, 2005 were as follows:

	At Dece	mber 31, 2004	Acquisitions	Dispositions	A	djustments (a)	At	March 31, 2005
Cable Networks	\$	9,346.0	\$ 4.4	\$ 	\$	(20.1)	\$	9,330.3
Television		14,561.0	7.7	(84.0)(b)		(39.6)		14,445.1
Radio		8,343.8	_	(.3)		_		8,343.5
Outdoor		4,600.1	_			(46.3)		4,553.8
Entertainment		1,669.3	—	—		—		1,669.3
Total	\$	38,520.2	\$ 12.1	\$ (84.3)	\$	(106.0)	\$	38,342.0

(a) Adjustments primarily relate to purchase price allocations for acquisitions and foreign currency translation adjustments.

(b) Dispositions of two television stations.

The Company's intangible assets subject to amortization and related accumulated amortization were as follows:

At March 31, 2005	Gross	Accumulated Amortization	Net	
Leasehold agreements	\$ 782.6	\$	(287.1) \$	495.5
Franchise agreements	479.8		(149.0)	330.8
Subscriber agreements	406.5		(249.0)	157.5
Other intangible assets	275.3		(100.8)	174.5
Total	\$ 1,944.2	\$	(785.9) \$	1,158.3

At December 31, 2004				cumulated ortization	Net
Leasehold agreements	\$	775.0	\$	(275.5) \$	499.5
Franchise agreements		480.5		(143.8)	336.7
Subscriber agreements		406.5		(235.7)	170.8
Other intangible assets		246.6		(93.5)	153.1
Total	\$	1,908.6	\$	(748.5) \$	1,160.1

Amortization expense was \$38.6 million and \$34.8 million for the three months ended March 31, 2005 and March 31, 2004, respectively. The Company expects its aggregate annual amortization expense for

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

existing intangible assets subject to amortization for each of the next five succeeding years to be as follows:

	2005	2006	2007	2008	2009
Amortization expense	\$ 148.8	\$ 144.1	\$ 123.2	\$ 84.1	\$ 82.6

FCC licenses, valued at approximately \$9.4 billion at March 31, 2005 and December 31, 2004, were recorded as intangible assets with indefinite lives and were not subject to amortization.

## 4) INVENTORY

	At March 31, 2005	At December 31, 2004
Theatrical:		
Released (including acquired film libraries)	\$ 594.1	\$ 682.9
Completed, not released	37.5	66.0
In process and other	530.3	361.1
Television:		
Released (including acquired film libraries)	621.7	681.8
In process and other	185.1	98.4
Program rights	3,342.0	3,377.1
Merchandise inventory	76.3	76.2
Publishing, primarily finished goods	70.5	65.6
Other	55.8	53.6
Total Inventory	5,513.3	5,462.7
Less current portion	937.8	996.7
Total Non-Current Inventory	\$ 4,575.5	\$ 4,466.0

## 5) BANK FINANCING AND DEBT

The following table sets forth the Company's long-term debt:

	At March 31, 2005	At December 31, 2004
Notes payable to banks	\$ 5.4	\$ 5.9
Commercial paper	207.4	—
Senior debt (4.625%—8.875% due 2005-2051)	9,400.0	9,421.4
Other notes	1.0	17.9
Obligations under capital leases	498.2	471.8
Total debt	10,112.0	9,917.0
Less discontinued operations debt (a)	202.0	202.0
Less current portion	64.7	65.8
Total long-term debt from continuing operations, net of current portion	\$ 9,845.3	\$ 9,649.2

(a) Included in "Other liabilities of discontinued operations" on the Consolidated Balance Sheets.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

The Company's total debt includes (i) an aggregate unamortized premium of \$34.5 million and \$35.3 million and (ii) the increase/(decrease) in the carrying value of the debt, since inception, relating to fair value swaps of \$(3.3) million and \$17.4 million for the periods ended March 31, 2005 and December 31, 2004, respectively.

The senior debt of Viacom Inc. is fully and unconditionally guaranteed by its wholly owned subsidiary, Viacom International Inc. ("Viacom International"). Senior debt in the amount of \$52.2 million in the Company's wholly owned subsidiary, CBS Broadcasting Inc., is not guaranteed.

During the first quarter of 2005, the Company called \$16.9 million 5% convertible subordinated notes due 2006 at 101.4% of principal.

#### Viacom Credit Agreement

As of March 31, 2005, the Company's credit facilities totaled \$4.5 billion comprised of a \$3.0 billion revolving facility due February 2009 and a \$1.5 billion revolving facility due March 2006 (collectively, the "Credit Facilities"). The Company, at its option, may also borrow in certain foreign currencies up to specified limits under the \$3.0 billion and \$1.5 billion facilities. Borrowing rates under the facilities are determined at the Company's option at the time of each borrowing and are based generally on the prime rate in the United States or the London Interbank Offer Rate ("LIBOR") plus a margin based on the Company's senior unsecured debt rating. The Company pays a facility fee based on the total amount of the commitments. As of March 31, 2005, the Company had unused revolving credit facilities of \$4.22 billion in the aggregate.

The facilities contain covenants, which among other things, require that the Company maintain a minimum interest coverage ratio. At March 31, 2005, the Company was in compliance with all covenants under the Credit Facilities.

The primary purpose of the Credit Facilities is to support commercial paper borrowings. At March 31, 2005, the Company had commercial paper borrowings of \$207.4 million under its \$4.5 billion commercial paper program. Borrowings under the program have maturities of less than one year.

At March 31, 2005, the Company classified \$2.18 billion of commercial paper and senior notes as long-term debt, reflecting its intent and ability to refinance this debt on a long-term basis.

## Accounts Receivable Securitization Programs

As of March 31, 2005, the Company had an aggregate of \$1.0 billion outstanding under revolving receivable securitization programs. The programs result in the sale of receivables on a non-recourse basis to unrelated third parties on a one-year renewable basis, thereby reducing accounts receivable on the Company's Consolidated Balance Sheets. The Company enters into these arrangements because they provide an additional source of liquidity. Proceeds from these programs were used to reduce outstanding borrowings. The terms of the revolving securitization arrangements require that the receivable pools subject to the programs meet certain performance ratios. As of March 31, 2005, the Company was in compliance with the required ratios under the receivable securitization programs.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

#### 6) PENSION AND OTHER POSTRETIREMENT BENEFITS

The components of net periodic cost for the Company's pension and postretirement benefit plans were as follows:

	 Pension	Bene	fits	_	Postretirement Benefits					
Three Months Ended March 31,	2005		2004		2005		2004			
Components of net periodic cost:										
Service cost	\$ 17.3	\$	15.5	\$	.7	\$	.7			
Interest cost	80.4		81.1		17.3		18.0			
Expected return on plan assets	(75.9)		(74.3)		(.2)		(.2)			
Amortization of transition obligation	.1		.1							
Amortization of unrecognized prior service cost	.4		.4		(.2)		(.2)			
Recognized actuarial loss	14.7		8.8		.7		.5			
Net periodic cost	\$ 37.0	\$	31.6	\$	18.3	\$	18.8			

#### 7) SHARE PURCHASE PROGRAM AND CASH DIVIDENDS

For the three months ended March 31, 2005, on a trade date basis, the Company purchased approximately 39.1 million shares of its Class B Common Stock for \$1.4 billion under its current \$8.0 billion stock purchase program. Since inception of this program in October 2004, a total of 93.7 million shares of Class B Common Stock have been purchased through March 31, 2005, for \$3.4 billion, leaving \$4.6 billion remaining under the program. For the three months ended March 31, 2004, the Company purchased 8.9 million shares of its Class B Common Stock for \$367.0 million under its previous \$3.0 billion stock purchase program.

On January 26, 2005, Viacom declared a quarterly cash dividend of \$.07 per share on Viacom Class A and Class B Common Stock. The dividend was paid on April 1, 2005 to stockholders of record at the close of business on February 28, 2005. On January 1, 2005, the Company paid \$116.2 million to stockholders for the \$.07 per share dividend declared on October 28, 2004.

### 8) PROVISION FOR INCOME TAXES

For the first quarter of 2005, the Company's effective income tax rate increased to 40.8% from 28.4% in the first quarter of 2004, as the prior-year's quarter included a tax benefit of \$110.6 million from the resolution of certain of the Company's income tax audits.

## 9) COMMITMENTS AND CONTINGENCIES

#### Guarantees

The Company continues to remain as guarantor on certain Blockbuster store leases approximating \$359 million at December 31, 2004 and secured by a \$150 million letter of credit, the cost of which is reimbursed by the Company. Certain leases contain renewal options that can extend the primary lease term and remain covered by the guarantees. Blockbuster has agreed to indemnify the Company with respect to any amount paid under these guarantees. The Company has recorded a liability of \$53.6 million on its Consolidated Balance Sheets reflecting the fair value of such guarantees.

The Company continues to guarantee certain United Cinemas International Multiplex B.V. theater leases which are secured by bank guarantees provided by the buyer. The Company's guarantee totaled approximately \$174.8 million at March 31, 2005. The Company also owns a 50% interest in WF

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

Cinema Holdings, L.P. and Grauman's Theatres LLC and guarantees certain theater leases for approximately \$12.5 million. The lease guarantees would only be triggered upon non-payment by the respective primary obligors. These guarantees are not recorded on the balance sheet as of March 31, 2005 as they were provided by the Company prior to the adoption of FASB Interpretation No. 45 "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others".

Additionally, the Company has indemnification obligations with respect to letters of credit and surety bonds primarily used as security against non-performance in the normal course of business. The outstanding letters of credit and surety bonds approximated \$382.6 million at March 31, 2005 and are not recorded on the balance sheet.

In the course of its business, the Company both provides and receives the benefit of indemnities which are intended to allocate certain risks associated with business transactions. Similarly, the Company may remain contingently liable for various obligations of a business that has been divested in the event that a third party does not live up to its obligations under an indemnification obligation. The Company records a liability for its indemnification obligations and other contingent liabilities when probable under generally accepted accounting principles.

#### Legal Matters

Asbestos and Environmental. The Company is a defendant in lawsuits claiming various personal injuries related to asbestos and other materials, which allegedly occurred principally as a result of exposure caused by various products manufactured by Westinghouse, a predecessor, generally prior to the early 1970s. Westinghouse was neither a producer nor a manufacturer of asbestos. The Company is typically named as one of a large number of defendants in both state and federal cases. In the majority of asbestos lawsuits, the plaintiffs have not identified which of the Company's products is the basis of a claim. Claims against the Company in which a product has been identified principally relate to exposures allegedly caused by asbestos-containing insulating material in turbines sold for power-generation, industrial and marine use, or by asbestos-containing grades of decorative micarta, a laminate used in commercial ships.

Claims are frequently filed and/or settled in large groups, which may make the amount and timing of settlements, and the number of pending claims, subject to significant fluctuation from period to period. The Company does not report as pending those claims on inactive, stayed, deferred or similar dockets which some jurisdictions have established for claimants who allege minimal or no impairment. As of March 31, 2005, the Company had pending approximately 114,720 asbestos claims, as compared with approximately 112,140 as of December 31, 2004 and approximately 114,670 as of March 31, 2004. Of the claims pending as of March 31, 2005, approximately 84,960 were pending in state courts, 27,230 in federal courts and approximately 2,530 were third party claims. During the first quarter of 2005, the Company received approximately 5,630 new claims and closed or moved to an inactive docket approximately 3,050 claims. The Company reports claims as closed when it becomes aware that a dismissal order has been entered by a court or when the Company has reached agreement with the claimants on the material terms of a settlement.

Settlement costs depend on the seriousness of the injuries that form the basis of the claim, the quality of evidence supporting the claims and other factors. To date, the Company has not been liable for any third party claims. The Company's total costs (recovery) for the years 2004 and 2003 for settlement and defense of asbestos claims after insurance recoveries and net of tax benefits were approximately \$58.4 million and \$(8.7) million, respectively. A portion of such costs relates to claims settled in prior years. If proceeds received in 2003 from an insurance commutation were excluded from the Company's

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### (Tabular dollars in millions, except per share amounts)

total costs in 2003, the Company's total costs after insurance recoveries and net of tax benefits would have been \$56.6 million. The Company's costs for settlement and defense of asbestos claims may vary year to year as insurance proceeds are not always recovered in the same period as the insured portion of the expenses.

The Company believes that its reserves and insurance are adequate to cover its asbestos liabilities and that these asbestos liabilities are not likely to have a material adverse effect on its results of operations, financial position or cash flows.

The Company from time to time receives claims from federal and state environmental regulatory agencies and other entities asserting that it is or may be liable for environmental cleanup costs and related damages principally relating to discontinued operations conducted by companies acquired by the Company. In addition, the Company from time to time receives personal injury claims including toxic tort and product liability claims arising from historical operations of the Company and its predecessors.

*Antitrust.* In July 2002, judgment was entered in favor of the Company, Blockbuster, Paramount Home Entertainment and other major motion picture studios and their home video subsidiaries with respect to a complaint filed in the United States District Court for the Western District of Texas. The complaint included federal antitrust and California state law claims. In August 2003, the Fifth Circuit Court of Appeals affirmed the federal court judgment. The Supreme Court of the United States refused plaintiffs' petition for writ of certiorari in March 2004. In February 2003, a similar complaint that had been filed in a Los Angeles County Superior Court was also dismissed with prejudice. The plaintiffs have appealed the California state court dismissal, as well as a prior denial of class certification. As a result of the split-off of Blockbuster in 2004, any judgment in this matter adverse to the Company, Blockbuster and/or Paramount Home Entertainment will be allocated 33.33% to Blockbuster and 66.67% to the Company. The Company believes that the plaintiffs' positions in these litigations are without merit and intends to continue to vigorously defend itself in the litigations.

Litigation is inherently uncertain and always difficult to predict. However, based on its understanding and evaluation of the relevant facts and circumstances, the Company believes that all of the above-described legal matters and other litigation to which it is a party are not likely, in the aggregate, to have a material adverse effect on its results of operations, financial position or cash flows.

## **10) REPORTABLE SEGMENTS**

The following tables set forth the Company's financial performance by reportable operating segment. The Company's reportable operating segments have been determined in accordance with the Company's internal management structure, which is organized based upon products and services. Effective January 1, 2005, the Company presents in the Cable Networks segment its theme park operations, previously included in the Entertainment segment, as the management of these operations is now directed under *MTV Networks*. Also effective January 1, 2005, presented in the Cable Networks segment are two international pay TV channels, previously reported in the Television segment. Prior period information has been reclassified to conform to the current presentation. The Company operates five segments: (i) Cable Networks, (ii) Television, (iii) Radio, (iv) Outdoor and (v) Entertainment.

Revenues generated between segments primarily reflect the licensing of feature films and television product to cable and broadcast networks and advertising sales. These transactions are recorded at fair market value as if the sales were to third parties and are eliminated in consolidation. For the three months ended March 31, 2005, revenue eliminations were as follows: Entertainment \$36.3 million, Television \$16.7 million, Radio \$5.7 million, Outdoor \$3.4 million and Cable Networks \$(6.3) million. For the three months ended March 31, 2004, revenue eliminations were as follows: Entertainment

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

\$62.0 million, Television \$23.6 million, Radio \$5.7 million, Outdoor \$2.7 million and Cable Networks \$(2.9) million.

	Three Months <b>E</b>	anded Ma	ırch 31,
	2005		2004
Revenues:			
Cable Networks	\$ 1,708.3	\$	1,431.1
Television	2,141.2		2,256.8
Radio	462.8		455.1
Outdoor	429.1		403.3
Entertainment	891.1		843.1
Eliminations	(55.8)		(91.1
Total Revenues	\$ 5,576.7	\$	5,298.3
	Three Months E	anded Ma	urch 31,
	2005		2004
Operating Income:			
Cable Networks	\$ 622.5	\$	520.4
Television	304.4		330.8
Radio	189.5		199.2
Outdoor	16.5		13.8
Entertainment	58.5		53.4
Segment total	1,191.4		1,117.6
Corporate expenses	(49.0)		(36.5
Residual costs (a)	(29.7)		(28.4
Eliminations	13.1		1.9
Total Operating Income	1,125.8		1,054.6
Interest expense	(182.3)		(179.8
Interest income	3.5		4.5
Other items, net	33.9		(10.5
Earnings from continuing operations before income taxes, equity in earnings (loss) of affiliated companies			
and minority interest	980.9		868.8
Provision for income taxes	(400.2)		(247.0
Equity in earnings (loss) of affiliated companies, net of tax	5.9		(2.1
Minority interest, net of tax	 (1.6)		(1.3
Net earnings from continuing operations	585.0		618.4
Earnings from discontinued operations, net of tax			92.1
Net Earnings	\$ 585.0	\$	710.5

(a) Residual costs primarily include pension and postretirement benefit costs for benefit plans retained by the Company for previously divested businesses.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

	Three Mon Marc	ed
	 2005	2004
Depreciation and Amortization:		
Cable Networks	\$ 72.9	\$ 72.5
Television	36.7	35.2
Radio	7.7	7.3
Outdoor	52.8	54.2
Entertainment	18.5	17.0
Corporate	4.8	5.6
Total Depreciation and Amortization	\$ 193.4	\$ 191.8

	At March 31, 2005	At December 31, 2004
Total Assets:		
Cable Networks	\$ 15,584.8	\$ 15,542.4
Television	24,674.9	24,952.4
Radio	14,251.4	14,313.6
Outdoor	7,158.5	7,262.6
Entertainment	5,145.4	5,413.8
Corporate	1,825.0	2,303.4
Eliminations	(1,772.6)	(1,785.9)
Total Assets	\$ 66,867.4	\$ 68,002.3

	Three Mon Marcl	ed
	2005	2004
Capital Expenditures:		
Cable Networks	\$ 32.3	\$ 26.1
Television	16.1	12.2
Radio	8.5	5.0
Outdoor	13.7	11.4
Entertainment	7.0	4.6
Corporate	6.1	3.0
Total Capital Expenditures	\$ 83.7	\$ 62.3

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

## 11) CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Viacom International is a wholly owned subsidiary of the Company. Viacom International has fully and unconditionally guaranteed Viacom Inc.'s debt securities (see Note 5). The following condensed consolidating financial statements present the results of operations, financial position and cash flows of Viacom Inc., Viacom International, the direct and indirect Non-Guarantor Affiliates of Viacom Inc. and Viacom International, and the eliminations necessary to arrive at the information for the Company on a consolidated basis.

	Statement of Operations for the Three Months Ended March 31, 2005												
	Viacom Inc.		Viacom International		Non- Guarantor Affiliates		Eliminations		Viacom Inc. Consolidated				
Revenues	\$ 42.8	\$	999.4	\$	4,552.9	\$	(18.4)	\$	5,576.7				
Expenses:													
Operating	19.8		299.8		2,887.6		(17.4)		3,189.8				
Selling, general and administrative	40.3		275.9		756.2		(4.7)		1,067.7				
Depreciation and amortization	1.0		19.9		172.5		—		193.4				
Total expenses	61.1		595.6		3,816.3		(22.1)		4,450.9				
	(10.2)		402.0		726.6		0.7		1 125 0				
Operating income (loss) Interest expense, net	(18.3) (193.7)		403.8 (46.8)		736.6 61.7		3.7		1,125.8 (178.8)				
Other items, net	(193.7) 57.2		(40.8)		(5.4)		(29.0)		33.9				
Earnings (loss) from continuing operations before income taxes, equity in earnings of affiliated companies and minority interest	 (154.8)		368.1		792.9		(25.3)		980.9				
companies and minority interest	(154.0)		500.1		752.5		(20.0)		500.5				
Benefit (provision) for income taxes	61.8		(144.6)		(317.4)		_		(400.2)				
Equity in earnings of affiliated companies, net of			()		(02.00)				()				
tax	678.0		185.5		6.8		(864.4)		5.9				
Minority interest, net of tax	_		_		(1.6)		_		(1.6)				
Net earnings	\$ 585.0	\$	409.0	\$	480.7	\$	(889.7)	\$	585.0				

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

	Statement of Operations for the Three Months Ended March 31, 2004												
		Viacom Inc.		Viacom International		Non- Guarantor Affiliates		Eliminations		Viacom Inc. Consolidated			
Revenues	\$	48.3	\$	864.9	\$	4,394.2	\$	(9.1)	\$	5,298.3			
Expenses:													
Operating		20.2		285.6		2,886.5		(12.7)		3,179.6			
Selling, general and administrative		36.8		215.7		622.5		(2.7)		872.3			
Depreciation and amortization		1.3		24.9		165.6				191.8			
Total expenses		58.3		526.2		3,674.6		(15.4)		4,243.7			
Operating income (loss)		(10.0)		338.7		719.6		6.3		1,054.6			
Interest expense, net	(	188.3)		(51.6)		64.6		—		(175.3)			
Other items, net		(2.7)		10.8		6.3		(24.9)		(10.5)			
Earnings (loss) from continuing operations before													
income taxes, equity in earnings (loss) of affiliated													
companies and minority interest	()	201.0)		297.9		790.5		(18.6)		868.8			
Benefit (provision) for income taxes		80.2		(118.0)		(209.2)				(247.0)			
Equity in earnings (loss) of affiliated companies, net						. ,				,			
of tax	:	831.3		265.7		(1.7)		(1,097.4)		(2.1)			
Minority interest, net of tax		—		—		(1.3)		_		(1.3)			
Net earnings from continuing operations		710.5		445.6		578.3		(1,116.0)		618.4			
Net earnings from discontinued operations, net of													
tax		_				92.1				92.1			
Net earnings	\$	710.5	\$	445.6	\$	670.4	\$	(1,116.0)	\$	710.5			

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

	 	B	alanc	e Sheet at March 31,	2005	; 	
	 Viacom Inc.	Viacom International		Non- Guarantor Affiliates		Eliminations	Viacom Inc. Consolidated
Assets							
Cash and cash equivalents	\$ 58.8	\$ 1.1	\$	407.5	\$	—	\$ 467.4
Receivables, net	33.4	612.1		3,498.9		(308.2)	3,836.2
Inventory	6.2	231.0		843.9		(143.3)	937.8
Prepaid expenses and other current assets	63.0	245.4		996.6		9.1	1,314.1
Current assets of discontinued operations	60.3						60.3
Total current assets	221.7	1,089.6		5,746.9		(442.4)	6,615.8
Property and equipment	51.2	777.7		7,030.5		—	7,859.4
Less accumulated depreciation and							
amortization	11.1	424.7		2,799.0		_	3,234.8
Net property and equipment	40.1	353.0		4,231.5		—	4,624.6
Inventory	13.6	1,381.3		3,288.4		(107.8)	4,575.5
Goodwill	100.3	608.8		37,632.9			38,342.0
Intangibles	—	5.7		10,617.3		(1.8)	10,621.2
Investments in consolidated subsidiaries	51,416.0	14,079.6		_		(65,495.6)	_
Other assets	110.8	228.7		1,795.8		(254.0)	1,881.3
Other assets of discontinued operations	207.0	_				—	207.0
Total Assets	\$ 52,109.5	\$ 17,746.7	\$	63,312.8	\$	(66,301.6)	\$ 66,867.4
Liabilities and Stockholders' Equity							
Accounts payable	\$ 1.4	\$ 90.4	\$	422.3	\$	(14.7)	\$ 499.4
Accrued expenses and other	886.9	677.3		3,298.2		(195.7)	4,666.7
Participants' share, residuals and royalties payable	—	69.0		1,341.5		(108.2)	1,302.3
Current portion of long-term debt Current liabilities of discontinued operations	93.7	11.5 41.6		53.2		_	64.7 135.3
	95.7	41.0					155.5
Total current liabilities	982.0	889.8		5,115.2		(318.6)	6,668.4
Long-term debt	9,405.4	103.5		336.4		_	9,845.3
Other liabilities	(3,823.1)	7,591.4		(1,494.6)		6,343.8	8,617.5
Other liabilities of discontinued operations	556.5			35.3		—	591.8
Minority interest	_			8.2			8.2
Stockholders' Equity:							
Preferred Stock	_	_		128.2		(128.2)	
Common Stock	18.7	122.8		1,162.3		(1,285.1)	18.7
Additional paid-in capital	65,971.8	1,924.1		92,863.5		(94,758.6)	66,000.8
Retained earnings (accumulated deficit)	(10,224.4)	7,244.6		(12,658.7)		1,476.2	(14,162.3)
Accumulated other comprehensive income (loss)	(433.5)	(129.5)		173.0		12.9	(377.1)
	55,332.6	9,162.0		81,668.3		(94,682.8)	51,480.1
Less treasury stock, at cost	10,343.9			22,356.0		(22,356.0)	10,343.9
Total stockholders' equity	44,988.7	9,162.0		59,312.3		(72,326.8)	41,136.2
Total Liabilities and Stockholders' Equity	\$			63,312.8	\$		\$ 66,867.4

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

		Bala	nce S	Sheet at December 31	, 200	4	
	Viacom Inc.	Viacom International		Non- Guarantor Affiliates		Eliminations	Viacom Inc. Consolidated
Assets							
Cash and cash equivalents	\$ 569.2	\$ 11.2	\$	347.8	\$	—	\$ 928.2
Receivables, net	45.1	691.5		3,779.0		(286.3)	4,229.3
Inventory	8.2	233.8		895.2		(140.5)	996.7
Prepaid expenses and other current assets	75.4	174.3		1,044.7		(5.8)	1,288.6
Current assets of discontinued operations	50.7						50.7
Total current assets	748.6	1,110.8		6,066.7		(432.6)	7,493.5
Property and equipment	51.6	767.4		6,983.0		_	7,802.0
Less accumulated depreciation and amortization	10.5	407.4		2,727.0		_	3,144.9
Net property and equipment	41.1	360.0		4,256.0		_	4,657.1
Inventory	14.4	1,331.9		3,211.5		(91.8)	4,466.0
Goodwill	100.3	628.2		37,791.7		(0110)	38,520.2
Intangibles		5.7		10,619.2		(1.8)	10,623.1
Investments in consolidated subsidiaries	50,737.5	13,893.7				(64,631.2)	
Other assets	179.8	234.8		1,883.3		(283.4)	2,014.5
Other assets of discontinued operations	227.9			—			227.9
Total Assets	\$ 52,049.6	\$ 17,565.1	\$	63,828.4	\$	(65,440.8)	\$ 68,002.3
Liabilities and Stockholders' Equity							
Accounts payable	\$ 2.5	\$ 65.9	\$	521.0	\$	(3.9)	\$ 585.5
Accrued expenses and other	770.0	910.1		3,332.3		(182.8)	4,829.6
Participants' share, residuals and royalties payable	—	58.3		1,341.8		(103.5)	1,296.6
Current portion of long-term debt	_	11.0		54.8		_	65.8
Current liabilities of discontinued operations	89.3	12.7		—			102.0
Total current liabilities	861.8	1,058.0		5,249.9		(290.2)	6,879.5
Long-term debt	9,219.4	107.2		322.6		_	9,649.2
Other liabilities	(4,476.2)	7,656.1		(664.4)		6,315.2	8,830.7
Other liabilities of discontinued operations	572.4			35.3		—	607.7
Minority interest	—	_		10.9		-	10.9
Stockholders' Equity:							
Preferred Stock	—	—		128.2		(128.2)	
Common Stock	18.7	122.8		1,162.3		(1,285.1)	18.7
Additional paid-in capital	66,027.7	1,924.1		92,863.5		(94,787.6)	66,027.7
Retained earnings (accumulated deficit)	(10,809.4)	6,835.6		(13,139.4)		2,365.9	(14,747.3
Accumulated other comprehensive income (loss)	(446.0)	(138.7)		215.5		13.2	(356.0)
Less treasury stock, at cost	54,791.0 8,918.8	8,743.8		81,230.1 22,356.0		(93,821.8) (22,356.0)	50,943.1 8,918.8
Total stockholders' equity	45,872.2	8,743.8		58,874.1		(71,465.8)	42,024.3
Total Liabilities and Stockholders' Equity	\$ 52,049.6	\$ 17,565.1	\$	63,828.4	\$	(65,440.8)	\$ 68,002.3

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

			Statement of Cash	Flow	s for the Three Months	s End	led March 31, 2005	
	Viacom Inc.		Viacom International		Non- Guarantor Affiliates		Eliminations	Viacom Inc. Consolidated
Net cash flow provided by (used for) operating activities	\$ (373.1	) \$	97.6	\$	1,186.8	\$	— \$	911.3
Investing Activities:								
Capital expenditures			(14.8)		(68.9)			(83.7)
Acquisitions, net of cash acquired			(.2)		(29.2)		_	(29.4)
Proceeds (payments) from sale of investments	101.5		4.5		(.3)		_	105.7
Other, net	.4		(.2)		2.2		—	2.4
Net cash flow provided by (used for) investing								
activities from continuing operations	101.9		(10.7)		(96.2)			(5.0)
Net cash flow used for investing activities attributable to Blockbuster	_		_				_	_
Net cash flow provided by (used for) investing activities	101.9		(10.7)		(96.2)		_	(5.0)
Financing Activities: Borrowings from (repayments to) banks, including commercial paper, net	207.2		_		(.4)		_	206.8
Proceeds from exercise of stock options	56.3		_		_		_	56.3 (16.9)
Repayment of notes Purchase of Company common stock	(16.9 (1,476.2				—		—	(16.9)
Dividends	(1,470.2							(1,470.2)
Payment of capital lease obligations	(110.2	)	(6.1)		(14.6)			(110.2)
Increase (decrease) in intercompany payables	1,106.6		(90.9)		(1,015.7)		_	(20.7)
Other, net					(1,013.7)		_	(.2)
Net cash flow used for financing activities from continuing operations	(239.2	)	(97.0)		(1,030.9)		_	(1,367.1)
Net cash flow used for financing activities attributable to Blockbuster	_		_		_		_	_
Net cash flow used for financing activities	(239.2	)	(97.0)		(1,030.9)		_	(1,367.1)
Net increase (decrease) in cash and cash equivalents	(510.4	)	(10.1)		59.7			(460.8)
Cash and cash equivalents at beginning of period	569.2		11.2		347.8		_	928.2
Cash and cash equivalents at end of period	\$ 58.8	\$	1.1	\$	407.5	\$	— \$	467.4

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

## (Tabular dollars in millions, except per share amounts)

		Statement of Cash Flows for the Three Months Ended March 31, 2004											
	Viacom Inc.	Viacom International		Non- Guarantor Affiliates		Eliminations	Viacom Inc. Consolidated						
Net cash flow provided by (used for) operating activities	\$ (320.7)	\$ 281.7	\$	967.6	\$	— \$	928.6						
Investing Activities:													
Capital expenditures		(10.7)		(51.6)		_	(62.3)						
Acquisitions, net of cash acquired	(2.5)	(.6)		(22.8)		_	(25.9)						
Proceeds from sale of investments	1.3	_		4.7			6.0						
Other, net	(1.4)	3.9		(1.8)		—	.7						
Net cash flow used for investing activities from													
continuing operations	(2.6)	(7.4)		(71.5)		—	(81.5)						
Net cash flow used for investing activities													
attributable to Blockbuster	_	_		(49.2)			(49.2)						
Net cash flow used for investing activities	(2.6)	(7.4)		(120.7)		—	(130.7)						
Financing Activities:													
Repayments to banks, including commercial													
paper, net	(4.4)	_					(4.4)						
Proceeds from exercise of stock options	28.8	_				_	28.8						
Purchase of Company common stock	(426.6)	_				_	(426.6)						
Dividends	(104.4)	_		_		_	(104.4)						
Payment of capital lease obligations	()	(2.7)		(12.3)		_	(15.0)						
Increase (decrease) in intercompany payables	1,080.1	(274.4)		(805.7)		_	_						
Other, net	_	.5		(2.1)		—	(1.6)						
Net cash flow provided by (used for) financing													
activities from continuing operations	573.5	(276.6)		(820.1)		—	(523.2)						
Net cash flow used for financing activities													
attributable to Blockbuster				(66.1)			(66.1)						
Net cash flow provided by (used for) financing activities	573.5	(276.6)		(886.2)			(589.3)						
Net increase (decrease) in cash and cash equivalents	250.2	(2.3)		(39.3)			208.6						
Cash and cash equivalents at beginning of period	212.5	26.8		611.4		—	850.7						
Cash and cash equivalents at end of period	\$ 462.7	\$ 24.5	\$	572.1	\$	— \$	1,059.3						

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# Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition. (Tabular dollars in millions)

Management's discussion and analysis of the combined results of operations and financial condition should be read in conjunction with the Consolidated Financial Statements and related Notes in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004.

On March 16, 2005, the Company announced that it has been exploring the possible division of its businesses into separate publicly-traded companies, one of which would highlight Viacom's high-growth businesses such as MTV Networks, and one of which would combine its leading CBS broadcast television businesses, growing outdoor business and high free cash flow operations such as radio. The Company expects to announce further details regarding the possible separation by the end of the second quarter of 2005. No assurance can be given that any transaction will be consummated.

## Overview

Viacom Inc., together with its consolidated subsidiaries ("Viacom" or the "Company"), is a diversified worldwide entertainment company with operations in the following segments:

- CABLE NETWORKS: The Cable Networks segment consists of MTV Music Television, Nickelodeon, Nick At Nite, VH1, MTV2, TV Land, Spike TV, CMT: Country Music Television, Comedy Central, MTV U, BET, BET Jazz, and Showtime among other program services. Effective January 1, 2005, Paramount Parks is reported as part of Cable Networks. Paramount Parks is principally engaged in the ownership and operation of five theme parks and a themed attraction in the U.S. and Canada. Cable Networks revenues are generated primarily from advertising sales and affiliate fees. Cable Networks contributed 31% and 27% to consolidated revenues for the three months ended March 31, 2005 and 2004, respectively.
- TELEVISION: The Television segment consists of the CBS and UPN television networks, the Company's 40 owned broadcast television stations, and its television production and syndication business, including *King World Productions* and *Paramount Television*. Television revenues are generated primarily from advertising sales and television license fees. Television contributed 38% and 43% to consolidated revenues for the three months ended March 31, 2005 and 2004, respectively.
- RADIO: The Radio segment owns and operates 180 radio stations in 41 U.S. markets through *Infinity Radio*. Radio revenues are generated primarily from advertising sales. Radio contributed 8% and 9% to consolidated revenues for the three months ended March 31, 2005 and 2004, respectively.
- OUTDOOR: The Outdoor segment through *Viacom Outdoor* displays advertising on media including billboards, transit shelters, buses, rail systems (incar, station platforms and terminals), mall kiosks and stadium signage. Outdoor revenues are generated primarily from advertising sales. Outdoor contributed 8% to consolidated revenues for the three months ended March 31, 2005 and 2004.
- ENTERTAINMENT: The Entertainment segment includes *Paramount Pictures*, which produces and distributes theatrical motion pictures; *Simon & Schuster*, which publishes and distributes consumer books under imprints such as *Simon & Schuster*, *Pocket Books*, *Scribner* and *The Free Press*; and movie theater and music publishing operations. Entertainment revenues are generated primarily from feature film exploitation, publishing and movie theaters. Entertainment contributed 16% to consolidated revenues for the three months ended March 31, 2005 and 2004.



## **Consolidated Results of Operations**

### Three Months Ended March 31, 2005 versus Three Months Ended March 31, 2004

Revenues

For the three months ended March 31, 2005, revenues of \$5.6 billion increased \$278.4 million, or 5%, from \$5.3 billion primarily driven by increases in advertising revenues, affiliate fees and feature film exploitation and partially offset by a decrease in television license fees.

The table below presents the Company's consolidated revenues by type and the percentage and amount of contribution of each type of revenue to consolidated revenues, net of intercompany eliminations, for the three months ended March 31, 2005 and 2004.

			Tł	nree Months Ended 1	March 31,		
Revenues by Type	2005	Percentage of Total		2004	Percentage of Total	Better/(Woi \$	rse) %
Advertising sales	\$ 3,395.0	61%	\$	3,247.1	61%	\$ 147.9	5%
Affiliate fees	702.5	13		637.2	12	65.3	10
Feature film exploitation	592.9	11		520.3	10	72.6	14
Television license fees	299.9	5		372.5	7	(72.6)	(19)
Publishing	158.6	3		150.3	3	8.3	6
Other	427.8	7		370.9	7	56.9	15
Total Revenues	\$ 5,576.7	100%	\$	5,298.3	100%	\$ 278.4	5%

Advertising sales for the first quarter 2005 increased \$147.9 million, or 5%, to \$3.4 billion reflecting growth in the Cable Networks, Outdoor and Radio segments partially offset by a decrease in the Television segment. Cable Networks advertising revenues increased 27% led by double-digit growth across all advertiser-supported cable channels. Outdoor advertising growth reflects a 6% increase in North American properties, primarily from growth in U.S. displays and 7% growth in Europe. Radio advertising revenues increased 2%. Television advertising revenues declined 4% primarily due to the absence of the Super Bowl and lower political advertising spending.

Affiliate fees for the first quarter 2005 increased \$65.3 million, or 10%, to \$702.5 million primarily driven by growth in subscriber volume and rate increases at the domestic cable channels.

Feature film exploitation revenues for the first quarter 2005 increased \$72.6 million, or 14%, to \$592.9 million primarily due to an increase in home entertainment revenues from DVD sales and an increase in worldwide theatrical revenues.

Television license fees decreased \$72.6 million, or 19%, to \$299.9 million for the first quarter 2005, due to the absence of license fees for *Frasier* and lower syndication revenues from the mix of available titles. The prior-year quarter also included the renewal of *Everybody Loves Raymond* by incumbent stations.

Publishing revenues increased \$8.3 million, or 6%, to \$158.6 million in the first quarter of 2005 primarily driven by the contributions of top selling titles.

Other revenues, which include revenues from movie theaters, theme park operations, consumer products and home entertainment from television and cable product sales, increased \$56.9 million, or

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15%, to \$427.8 million primarily reflecting a 33% increase in home entertainment revenues to \$107.6 million from \$81.0 million and increased consumer products revenues at *Nickelodeon*.

## International Revenues

The Company generated approximately 16% of its consolidated revenues from international regions for the three months ended March 31, 2005 and 15% from international regions for the same 2004 period.

	 Three Months Ended March 31,						
	2005	Percentage of Total		2004	Percentage of Total		
Europe	\$ 579.8	63%	\$	476.1	59%		
Canada	181.9	20		177.0	22		
All other	155.0	17		157.6	19		
Total International Revenues	\$ 916.7	100%	\$	810.7	100%		

The increase in European revenues reflects \$44.2 million in revenues from VIVA Media AG ("VIVA"), acquired in 2004.

## **Operating Expenses**

The table below presents the Company's consolidated operating expenses by type:

	Three Months Ended March 31,							
Operating Expenses by Type	2005	Percentage of Total		2004	Percentage of Total		Increase/(De \$	ecrease) %
Production and program	\$ 2,169.0	68%	\$	2,176.1	68%	\$	(7.1)	%
Distribution	333.1	10		340.8	11		(7.7)	(2)
Other	687.7	22		662.7	21		25.0	4
Total Operating Expenses	\$ 3,189.8	100%	\$	3,179.6	100%	\$	10.2	_%

For the three months ended March 31, 2005, operating expenses remained relatively flat at \$3.2 billion versus the prior year period.

Production and program expenses remained relatively flat at \$2.2 billion for the first quarter of 2005 versus the comparable prior year period as 14% growth in Cable Networks and higher feature film amortization was offset by a decline at Television. The growth in Cable Networks is primarily from new programming and the inclusion of *VIVA*. Television decreased 9% due to lower program rights expenses for sports events at the broadcast networks and fewer network series produced in the first quarter of 2005.

Distribution costs for the first quarter of 2005 decreased \$7.7 million, or 2%, to \$333.1 million primarily reflecting lower feature film distribution costs for theatrical releases.

Other operating expenses increased \$25.0 million, or 4%, to \$687.7 million primarily reflecting 7% higher costs associated with Publishing operations, 3% higher Outdoor expenses from higher billboard lease costs and the unfavorable impact of exchange rates.

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## Selling, General and Administrative Expenses

Selling, general and administrative expenses, which include expenses incurred to provide back office support, occupancy, selling and marketing costs, increased \$195.4 million, or 22%, to \$1.1 billion for the three months ended March 31, 2005, primarily reflecting higher marketing costs, increased employee compensation and commission expenses and higher bad debt expense as the prior year included a reversal of bad debt reserves no longer required. Also contributing to the increase were additional costs from the acquisitions of *VIVA* and SportsLine.com, Inc. Selling, general and administrative expenses as a percentage of revenues increased to 19% in the first quarter of 2005 from 16% in the prior-year period.

## Depreciation and Amortization

For the three months ended March 31, 2005, depreciation and amortization increased 1% to \$193.4 million from \$191.8 million in the prior-year period.

## Interest Expense

For the three months ended March 31, 2005, interest expense increased 1% to \$182.3 million primarily due to higher interest rates and commercial paper borrowings partially offset by lower interest on programming contracts. The Company had approximately \$10.1 billion and \$9.9 billion of principal amount of debt outstanding (including current maturities) as of March 31, 2005 and 2004, respectively, at weighted average interest rates of 6.6% and 6.5%, respectively.

## Interest Income

For the three months ended March 31, 2005, interest income decreased \$1.0 million to \$3.5 million versus \$4.5 million in the prior-year period.

## Other Items, Net

For the three months ended March 31, 2005, Other items, net of \$33.9 million principally reflected a gain of \$64.6 million from the sale of Marketwatch.com, Inc. and foreign exchange gains of \$3.5 million partially offset by a non-cash charge of \$26.5 million associated with other-than-temporary declines in the Company's investments and losses of \$7.9 million associated with securitizing trade receivables. For the three months ended March 31, 2004, Other items, net reflected a net loss of \$10.5 million principally consisting of a non-cash charge of \$20.1 million associated with other-than-temporary declines in the Company's investments and losses of \$3.5 million associated with securitizing trade receivables partially offset by foreign exchange gains of \$11.2 million and a net gain of \$1.8 million on the sale of investments.

## Provision for Income Taxes

The provision for income taxes represents federal, state and local and foreign income taxes on earnings before income taxes. For the first quarter of 2005, the Company's effective income tax rate increased to 40.8% from 28.4% in the first quarter of 2004, as the prior year's quarter included a tax benefit of \$110.6 million from the resolution of certain of the Company's income tax audits.



## Equity in Earnings (Loss) of Affiliated Companies, Net of Tax

Equity in earnings (loss) of affiliated companies, net of tax reflects the operating results of the Company's equity investments.

Minority Interest, Net of Tax

Minority interest primarily represented the minority ownership of certain theater advertising companies and international pay television companies.

### Earnings from Discontinued Operations, Net of Tax

Earnings from discontinued operations, net of tax, of \$92.1 million for the three months ended March 31, 2004 reflect the operating results of Blockbuster Inc. ("Blockbuster") which was split-off from the Company in 2004.

## Net Earnings

The Company reported net earnings of \$585.0 million for the three months ended March 31, 2005 versus net earnings of \$710.5 million for the three months ended March 31, 2004. First quarter 2005 net earnings reflected 5% revenue growth and 7% operating income growth which were more than offset by the absence of a tax benefit of \$110.6 million and earnings from discontinued operations, recorded in the same prior-year period.

## **Segment Results of Operations**

The tables below present the Company's revenues, operating income and depreciation and amortization by segment, for the three months ended March 31, 2005 and 2004, respectively.

		Three Months Ended March 31,				
	_	2005	2004			
Revenues:						
Cable Networks	\$	1,708.3	\$	1,431.1		
Television		2,141.2		2,256.8		
Radio		462.8		455.1		
Outdoor		429.1		403.3		
Entertainment		891.1		843.1		
Eliminations		(55.8)		(91.1)		
Total Revenues	\$	5,576.7	\$	5,298.3		



	Three Months Ended March 31,			
	2005		2004	
Operating Income:				
Cable Networks	\$ 622.5	\$	520.4	
Television	304.4		330.8	
Radio	189.5		199.2	
Outdoor	16.5		13.8	
Entertainment	58.5		53.4	
Corporate expenses	(49.0)		(36.5)	
Residual costs(a)	(29.7)		(28.4)	
Eliminations	13.1		1.9	
Total Operating Income	\$ 1,125.8	\$	1,054.6	

(a) Residual costs primarily include pension and postretirement benefit costs for benefit plans retained by the Company for previously divested businesses.

	Three Months Ended March 31				
	 2005		2004		
Depreciation and Amortization:					
Cable Networks	\$ 72.9	\$	72.5		
Television	36.7		35.2		
Radio	7.7		7.3		
Outdoor	52.8		54.2		
Entertainment	18.5		17.0		
Corporate	4.8		5.6		
Total Depreciation and Amortization	\$ 193.4	\$	191.8		

Cable Networks (*MTV* Networks (*"MTVN"*), including MTV, Nickelodeon, Nick at Nite, VH1, MTV2, TV Land, Spike TV, CMT, Comedy Central and MTV U; Paramount Parks, BET, BET Jazz and Showtime Networks Inc.)

(Contributed 31% of consolidated revenues for the three months ended March 31, 2005 versus 27% for the prior-year period.)

	Three Months Ended March 31,				
	2005		2004		
Revenues	\$ 1,708.3	\$	1,431.1		
Operating income (OI)	\$ 622.5	\$	520.4		
OI as a % of revenues	36%		36%		
Depreciation and amortization	\$ 72.9	\$	72.5		
Capital expenditures	\$ 32.3	\$	26.1		

Effective January 1, 2005, Cable Networks includes *Paramount Parks*, which had been included in the Entertainment segment, and two international pay TV channels, which had been included in the Television segment. Previous financial results have been restated to reflect these changes.

For the three months ended March 31, 2005, Cable Networks revenues increased \$277.2 million, or 19%, to \$1.7 billion. Approximately 12% of Cable Networks revenues were generated from international regions in 2005 versus 9% in 2004, of which approximately 77% came from Europe. *VIVA* which was acquired in August 2004 contributed 3% to Cable Networks revenue growth, or \$44.2 million, for the quarter.

The increase in Cable Networks revenues was principally driven by advertising revenue growth of \$178.4 million, or 27%. Advertising revenues at *MTVN* grew 28%, primarily reflecting an increase in the number of units sold and 9% growth in average unit rates at domestic channels. *BET* advertising revenues increased 21% principally due to higher national sales from volume increases in the quarter. Cable Networks affiliate fees increased \$59.5 million, or 9%, reflecting rate increases and subscriber growth at the domestic cable channels. Other ancillary revenues for Cable Networks increased \$39.3 million, or 29%, for the quarter principally reflecting increased international licensing and syndication and higher consumer products revenues at *Nickelodeon* and *Comedy Central. Paramount Parks*, which begins full time operations during the second and third quarters, contributed \$9.0 million in revenues for the three months ended March 31, 2005 versus \$8.5 million for the same prior-year period.

For the three months ended March 31, 2005, Cable Networks operating income increased \$102.1 million, or 20%, to \$622.5 million reflecting higher revenues partially offset by increased expenses. Operating expenses, principally comprised of programming and production costs for the cable channels, increased \$68.1 million, or 12%, for the quarter and selling, general and administrative expenses increased \$106.5 million, or 37%. The increase in operating expenses was principally driven by higher programming costs including increases in acquired programming at the cable channels and the inclusion of *VIVA*. The increase in selling, general and advertising expenses and the absence of prior year reversals of bad debt reserves. Cable Networks operating income margin was unchanged at 36% for both the first quarter of 2005 and 2004.

## Television (CBS and UPN Television Networks and Stations; Television Production and Syndication)

(Contributed 38% of consolidated revenues for the three months ended March 31, 2005 versus 43% for the prior-year period.)

		Three Months Ended March 31,					
		2005		2004			
Revenues	\$	2,141.2	\$	2,256.8			
Operating income (OI)	\$	304.4	\$	330.8			
OI as a % of revenues		14%		15%			
Depreciation and amortization Capital expenditures	\$ \$	36.7 16.1	\$ \$	35.2 12.2			

For the three months ended March 31, 2005, Television revenues decreased \$115.6 million, or 5%, to \$2.1 billion principally due to lower advertising revenues at the broadcast networks and the Stations group and lower television license fee revenues. CBS and UPN Networks combined advertising revenue declined 4% due primarily to the absence of the Super Bowl partially offset by a 6% increase in CBS/UPN primetime due to 5% average rate increases. The Stations group advertising revenue decreased 4% mainly due to the absence of the Super Bowl and lower political spending.

Television revenues included a decrease in television license fee revenues of 19% principally due to lower syndication revenues from the mix of available titles and the absence of licenses fees for *Frasier* and *Hollywood Squares*. The prior-year quarter also included the renewals of *Everybody Loves Raymond* by incumbent stations and *Star Trek: Next Generation, Star Trek: Voyager* and *Star Trek: Deep Space Nine* through an international licensing agreement. Television home entertainment revenues increased 70% due primarily to the domestic DVD release of season one of *Charmed* and the international release of seasons five and six of *Star Trek: Voyager*.

For the three months ended March 31, 2005, Television operating income decreased \$26.4 million, or 8%, to \$304.4 million principally due to the revenue decreases noted above. Total expenses decreased 5% primarily due to lower production and programming expenses partially offset by a 10% increase in selling, general and administrative expenses. Production and programming expenses decreased 9% primarily reflecting lower program rights for sports events and network production costs. Selling, general and administrative expenses increased primarily due to additional costs for SportsLine.com, Inc., which was acquired in December 2004, and higher advertising and promotion expenses. Operating income as a percentage of revenues was 14% in the first quarter of 2005 versus 15% in the prior year first quarter.

### Radio (Radio Stations)

(Contributed 8% of consolidated revenues for the three months ended March 31, 2005 versus 9% for the prior-year period.)

		Three Months Ended March 31,					
	_	2005		2004			
Revenues	\$	462.8	\$	455.1			
Operating income (OI) OI as a % of revenues	\$	402.8 189.5 41%	\$ \$	433.1 199.2 44%			
Depreciation and amortization Capital expenditures	\$ \$	7.7	\$ \$	7.3 5.0			

Radio's revenues are generated domestically from 180 radio stations. For the three months ended March 31, 2005, Radio revenues increased \$7.7 million, or 2%, to \$462.8 million reflecting growth in both local and national advertising revenues. Advertising revenues increased 2% reflecting a 1% increase in average unit rate and a 2% increase in units sold. Radio receives consideration for management services provided by Westwood One, an affiliated company. Revenues from these arrangements were approximately \$16.2 million and \$16.6 million for the three months ended March 31, 2005 and 2004, respectively.

For the three months ended March 31, 2005, operating income decreased \$9.7 million, or 5%, to \$189.5 million due to higher total expenses partially offset by revenue increases noted above. Operating expenses increased \$5.7 million, or 5%, due to increased programming costs. Selling, general and administrative expenses increased \$11.4 million, or 8%, due to increased employee-related expenses and advertising and promotion expenses. Operating income as a percentage of revenues was 41% in the first quarter of 2005 versus 44% in the prior-year quarter.

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### **Outdoor** (Outdoor Advertising Properties)

(Contributed 8% of consolidated revenues for the three months ended March 31, 2005 and 2004.)

	_	Three Months Ended March 31,					
	_	2005		2004			
Revenues	\$	429.1	\$	403.3			
Operating income (OI)	\$	16.5	\$	13.8			
OI as a % of revenues		4%		3%			
Depreciation and amortization	\$	52.8	\$	54.2			
Capital expenditures	\$	13.7	\$	11.4			

For the three months ended March 31, 2005, Outdoor revenues increased \$25.8 million, or 6%, to \$429.1 million reflecting a 6% increase in North American properties and 7% growth in Europe. North American properties reflected revenue growth in domestic displays of 18% and a 12% increase in Mexican billboard revenues. Revenues from Europe and Canada continue to benefit from favorable exchange rates. The impact of favorable foreign exchange rates across all international properties was approximately \$8.3 million of revenues or two percentage points of the increase for the quarter. Approximately 47% of Outdoor's revenues were generated from international regions for the periods presented.

For the three months ended March 31, 2005, operating income increased \$2.7 million, or 20%, to \$16.5 million driven by higher revenues partially offset by higher billboard lease costs and employee-related expenses, and the unfavorable effect of foreign exchange on expenses. Outdoor's operating income as a percentage of revenues was 4% versus 3% in the first quarter of 2004.

Entertainment (Production and distribution of Motion Pictures; Consumer Publishing; the operation of Movie Theaters and Music Publishing)

(Contributed 16% of consolidated revenues for the three months ended March 31, 2005 and 2004.)

		Three Months Ended March 31,					
	_	2005		2005 200		2004	
Revenues	\$	891.1	\$	843.1			
Operating income (OI)	\$	58.5	\$	53.4			
OI as a % of revenues		7%		6%			
<b>2</b> • • • • • •	<b>^</b>	10 -	¢				
Depreciation and amortization	\$	18.5	\$	17.0			
Capital expenditures	\$	7.0	\$	4.6			

For the three months ended March 31, 2005, Entertainment revenues increased \$48.0 million, or 6%, to \$891.1 million primarily reflecting higher Features and Publishing revenues partially offset by lower revenues for Theaters. Approximately, 40% of Entertainment's revenues were generated from international regions, principally Europe and Canada, for the three months ended March 31, 2005 compared with 39% for the prior-year period.

For the three months ended March 31, 2005, Features revenues increased 8% primarily due to increased domestic home entertainment and worldwide theatrical revenues, partially offset by decreased network and pay television revenues. Domestic home entertainment revenues were 20% higher than the same prior-year period from higher DVD sales and included contributions from *The SpongeBob* 

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*SquarePants Movie, Without A Paddle* and *Sky Captain And The World Of Tomorrow*. Worldwide theatrical revenues were 60% higher than the same prior-year period and included domestic contributions from the first quarter release of *Coach Carter* and continuing contributions from *Lemony Snicket: A Series Of Unfortunate Events*. Network and pay television revenues were lower compared to the same prior-year period due to a change in the mix of available titles.

For the three months ended March 31, 2005, Theaters' revenues decreased 6% primarily due to a decrease in attendance and lower average admission prices, partially offset by the benefit of favorable foreign currency translation. Publishing's revenues increased 6% principally due to higher Adult Group and Children's Division revenues. Publishing's top-selling titles in the first quarter of 2005 included *No Place Like Home* and *Nighttime Is My Time* both by Mary Higgins Clark.

For the three months ended March 31, 2005, Entertainment operating income increased \$5.1 million, or 10%, to \$58.5 million primarily due to the revenue increases noted above. Total expenses were up 5% as lower distribution costs were partially offset by higher feature film amortization and higher selling, general and administrative expenses. Entertainment's operating income as a percentage of revenues was 7% versus 6% in the first quarter of 2004.

## **Financial Position**

Current assets decreased \$877.7 million to \$6.6 billion at March 31, 2005 from \$7.5 billion at December 31, 2004 primarily due to decreases in receivables and cash and cash equivalents. The decrease in receivables principally reflected the collection of receivables outstanding at the end of 2004, primarily relating to advertising, publishing and home entertainment sales. The allowance for doubtful accounts as a percentage of receivables was 7.0% at March 31, 2005 compared with 6.1% at December 31, 2004.

Net property and equipment decreased \$32.5 million to \$4.62 billion at March 31, 2005 from \$4.66 billion at December 31, 2004 primarily reflecting depreciation expense of \$154.8 million partially offset by capital expenditures of \$83.7 million and additional capital leases of \$57.2 million.

Current liabilities decreased \$211.1 million to \$6.7 billion at March 31, 2005 from \$6.9 billion at December 31, 2004 primarily due to decreases in accrued compensation and accrued expenses and other current liabilities partially offset by increased program rights obligations at the broadcast networks. The decrease in accrued compensation and accrued expenses reflected the timing of payments. Total debt from continuing operations, including current maturities, increased \$195.0 million to \$9.9 billion at March 31, 2005 principally reflecting additional commercial paper borrowings.

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## **Cash Flows**

Cash and cash equivalents decreased by \$460.8 million for the three months ended March 31, 2005. The change in cash and cash equivalents was as follows:

	Three Months Ended March 31,				
	2005		2004		
Continuing Operations:					
Cash provided by operating activities	\$ 911.3	\$	909.7		
Cash used for investing activities	(5.0)		(81.5)		
Cash used for financing activities	(1,367.1)		(523.2)		
Net cash flow from continuing operations	(460.8)		305.0		
Net cash flow attributable to Blockbuster	—		(96.4)		
Increase (decrease) in cash and cash equivalents	\$ (460.8)	\$	208.6		

**Operating** Activities. Cash provided by operating activities from continuing operations of \$911.3 million for the three months ended March 31, 2005 remained relatively flat from the same prior-year period, as the decrease in net earnings from continuing operations and higher cash taxes paid were offset by changes in assets and liabilities.

Cash paid for income taxes for the three months ended March 31, 2005 was \$176.5 million versus \$125.5 million for the three months ended March 31, 2004.

*Investing Activities.* Cash used for investing activities from continuing operations of \$5.0 million for the three months ended March 31, 2005 principally reflected capital expenditures of \$83.7 million and acquisitions of \$29.4 million, primarily consisting of the acquisitions of Outdoor businesses as well as additional payments for SportsLine.com, Inc., substantially offset by proceeds from the sale of investments of \$105.7 million, primarily reflecting the sale of Marketwatch.com, Inc. Capital expenditures increased \$21.4 million or 34%, reflecting increased investment across various divisions of the Company. Cash used for investing activities from continuing operations of \$81.5 million for the three months ended March 31, 2004 principally reflected capital expenditures of \$62.3 million and acquisitions of \$25.9 million, primarily reflecting the acquisition of Outdoor businesses.

*Financing Activities.* Cash used for financing activities from continuing operations of \$1.4 billion for the three months ended March 31, 2005 principally reflected the purchase of Company common stock of \$1.5 billion and dividend payments of \$116.2 million, partially offset by the net proceeds from bank borrowings of \$206.8 million and cash proceeds from the exercise of stock options of \$56.3 million. Cash used for financing activities from continuing operations of \$523.2 million for the three months ended March 31, 2004 primarily reflected the purchase of Company common stock for \$426.6 million and dividend payments of \$104.4 million.

## Share Purchase Program and Cash Dividends

For the three months ended March 31, 2005, on a trade date basis, the Company purchased approximately 39.1 million shares of its Class B Common Stock for \$1.4 billion under its current \$8.0 billion stock purchase program. Since inception of this program in October 2004, a total of 93.7 million shares of Class B Common Stock have been purchased through March 31, 2005, for



\$3.4 billion, leaving \$4.6 billion remaining under the program. For the three months ended March 31, 2004, the Company purchased 8.9 million shares of its Class B Common Stock for \$367.0 million under its previous \$3.0 billion stock purchase program. From April 1 through May 9, 2005, the Company purchased an additional 8.2 million Class B shares for \$287.7 million.

On January 1, 2005, the Company paid \$116.2 million in cash dividends to stockholders for the \$.07 per share dividend declared on October 28, 2004. On January 26, 2005, the Company declared a quarterly cash dividend of \$.07 per share on Viacom Class A and Class B Common Stock. The dividend of \$113.6 million was paid on April 1, 2005 to stockholders of record at the close of business on February 28, 2005.

## **Capital Structure**

The following table sets forth the Company's long-term debt:

	At March 31, 2005		At December 31, 2004	
Notes payable to banks	\$	5.4	\$	5.9
Commercial paper		207.4		_
Senior debt (4.625%-8.875% due 2005-2051)		9,400.0		9,421.4
Other notes		1.0		17.9
Obligations under capital leases		498.2		471.8
Total debt		10,112.0		9,917.0
Less discontinued operations debt (a)		202.0		202.0
Less current portion		64.7		65.8
Total long-term debt from continuing operations, net of current portion	\$	9,845.3	\$	9,649.2

(a) Included in "Other liabilities of discontinued operations" on the Consolidated Balance Sheets.

The Company's total debt includes (i) an aggregate unamortized premium of \$34.5 million and \$35.3 million and (ii) the increase/(decrease) in the carrying value of the debt, since inception, relating to fair value swaps of \$(3.3) million and \$17.4 million for the periods ended March 31, 2005 and December 31, 2004, respectively.

The senior debt of Viacom Inc. is fully and unconditionally guaranteed by its wholly owned subsidiary, Viacom International Inc. Senior debt in the amount of \$52.2 million in the Company's wholly owned subsidiary, CBS Broadcasting Inc., is not guaranteed.

During the first quarter of 2005, the Company called \$16.9 million 5% convertible subordinated notes due 2006 at 101.4% of principal.

At March 31, 2005, the Company classified \$2.18 billion of commercial paper and senior notes as long-term debt, reflecting its intent and ability to refinance this debt on a long-term basis.

In May 2005, the Company expects to enter into a \$2.5 billion revolving credit facility, which will terminate on the earlier of either 18 months or the date on which the Company consummates a possible division of its businesses into separate publicly-traded companies. The terms and conditions are expected to be substantially similar to the Company's existing \$3.0 billion and \$1.5 billion credit facilities. The new facility will be used for general corporate purposes, including the support of commercial paper borrowings and the repayment of maturing debt securities.

## Accounts Receivable Securitization Programs

As of March 31, 2005, the Company had an aggregate of \$1.0 billion outstanding under revolving receivable securitization programs. The programs result in the sale of receivables on a non-recourse basis to unrelated third parties on a one-year renewable basis, thereby reducing accounts receivable on the Company's Consolidated Balance Sheets. The Company enters into these arrangements because they provide an additional source of liquidity. Proceeds from these programs were used to reduce outstanding borrowings. The terms of the revolving securitization arrangements require that the receivable pools subject to the programs meet certain performance ratios. As of March 31, 2005, the Company was in compliance with the required ratios under the receivable securitization programs.

## Liquidity and Capital Resources

The Company believes that its future operating cash flows (\$911.3 million at March 31, 2005), cash and cash equivalents (\$467.4 million at March 31, 2005), borrowing capacity under committed bank facilities (which consisted of unused revolving credit facilities of \$4.22 billion at March 31, 2005), and access to capital markets are sufficient to fund its operating needs, including commitments and contingencies, capital and investing commitments and its financing requirements for the foreseeable future. The funding for commitments to purchase sports programming rights, television and film operations, and talent contracts will come primarily from cash flow from operations.

The Company continually projects anticipated cash requirements, which include capital expenditures, share purchases, dividends, acquisitions, and principal payments on its outstanding indebtedness, as well as cash flows generated from operating activity available to meet these needs. Any net cash funding requirements are financed with short-term borrowings (primarily commercial paper) and long-term debt. Commercial paper borrowings, which also accommodate day-to-day changes in funding requirements, are backed by committed bank facilities that may be utilized in the event that commercial paper borrowings are not available. The Company's credit position affords sufficient access to the capital markets to meet the Company's financial requirements.

The Company anticipates that future debt maturities will be funded with cash and cash equivalents and cash flows generated from operating activities and other debt financing. There are no provisions in any of the Company's material financing agreements that would cause an acceleration of the obligation in the event of a downgrade in the Company's debt ratings.

The Company filed a shelf registration statement with the Securities and Exchange Commission registering debt securities, preferred stock and warrants of Viacom that may be issued for aggregate gross proceeds of \$5.0 billion. The registration statement was first declared effective on January 8, 2001. The net proceeds from the sale of the offered securities may be used by Viacom for general corporate purposes, including repayment of borrowings, working capital and capital expenditures; or for such other purposes as may be specified in the applicable prospectus supplement. To date, the Company has issued \$2.385 billion of securities under the shelf registration statement.

## Guarantees

The Company continues to remain as guarantor on certain Blockbuster store leases approximating \$359 million at December 31, 2004 and secured by a \$150 million letter of credit, the cost of which is reimbursed by the Company. Certain leases contain renewal options that can extend the primary lease term and remain covered by the guarantees. Blockbuster has agreed to indemnify the Company with respect to any amount paid under these guarantees. The Company has recorded a liability of \$53.6 million on its Consolidated Balance Sheets reflecting the fair value of such guarantees.



#### Management's Discussion and Analysis of Results of Operations and Financial Condition

The Company continues to guarantee certain United Cinemas International Multiplex B.V. theater leases which are secured by bank guarantees provided by the buyer. The Company's guarantee totaled approximately \$174.8 million at March 31, 2005. The Company also owns a 50% interest in WF Cinema Holdings, L.P. and Grauman's Theatres LLC and guarantees certain theater leases for approximately \$12.5 million. The lease guarantees would only be triggered upon non-payment by the respective primary obligors. These guarantees are not recorded on the balance sheet as of March 31, 2005 as they were provided by the Company prior to the adoption of Financial Accounting Standards Board Interpretation No. 45 "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others".

Additionally, the Company has indemnification obligations with respect to letters of credit and surety bonds primarily used as security against non-performance in the normal course of business. The outstanding letters of credit and surety bonds approximated \$382.6 million at March 31, 2005 and are not recorded in the balance sheet as of March 31, 2005.

In the course of its business, the Company both provides and receives the benefit of indemnities which are intended to allocate certain risks associated with business transactions. Similarly, the Company may remain contingently liable for various obligations of a business that has been divested in the event that a third party does not live up to its obligations under an indemnification obligation. The Company records a liability for its indemnification obligations and other contingent liabilities when probable under generally accepted accounting principles.

#### Legal Matters

Asbestos and Environmental. The Company is a defendant in lawsuits claiming various personal injuries related to asbestos and other materials, which allegedly occurred principally as a result of exposure caused by various products manufactured by Westinghouse, a predecessor, generally prior to the early 1970s. Westinghouse was neither a producer nor a manufacturer of asbestos. The Company is typically named as one of a large number of defendants in both state and federal cases. In the majority of asbestos lawsuits, the plaintiffs have not identified which of the Company's products is the basis of a claim. Claims against the Company in which a product has been identified principally relate to exposures allegedly caused by asbestos-containing insulating material in turbines sold for power-generation, industrial and marine use, or by asbestos-containing grades of decorative micarta, a laminate used in commercial ships.

Claims are frequently filed and/or settled in large groups, which may make the amount and timing of settlements, and the number of pending claims, subject to significant fluctuation from period to period. The Company does not report as pending those claims on inactive, stayed, deferred or similar dockets which some jurisdictions have established for claimants who allege minimal or no impairment. As of March 31, 2005, the Company had pending approximately 114,720 asbestos claims, as compared with approximately 112,140 as of December 31, 2004 and approximately 114,670 as of March 31, 2004. Of the claims pending as of March 31, 2005, approximately 84,960 were pending in state courts, 27,230 in federal courts and approximately 2,530 were third party claims. During the first quarter of 2005, the Company received approximately 5,630 new claims and closed or moved to an inactive docket approximately 3,050 claims. The Company reports claims as closed when it becomes aware that a dismissal order has been entered by a court or when the Company has reached agreement with the claimants on the material terms of a settlement.

Settlement costs depend on the seriousness of the injuries that form the basis of the claim, the quality of evidence supporting the claims and other factors. To date, the Company has not been liable for any



#### Management's Discussion and Analysis of Results of Operations and Financial Condition

third party claims. The Company's total costs (recovery) for the years 2004 and 2003 for settlement and defense of asbestos claims after insurance recoveries and net of tax benefits were approximately \$58.4 million and \$(8.7) million, respectively. A portion of such costs relates to claims settled in prior years. If proceeds received in 2003 from an insurance commutation were excluded from the Company's total costs in 2003, the Company's total costs after insurance recoveries and net of tax benefits would have been \$56.6 million. The Company's costs for settlement and defense of asbestos claims may vary year to year as insurance proceeds are not always recovered in the same period as the insured portion of the expenses.

Filings include claims for individuals suffering from mesothelioma, a rare cancer, the risk of which is allegedly increased primarily by exposure to asbestos; lung cancer, a cancer which may be caused by various factors, one of which is alleged to be asbestos exposure; other cancers, and conditions that are substantially less serious, including claims brought on behalf of individuals who are asymptomatic as to an allegedly asbestos-related disease. Claims identified as cancer remain a small percentage of asbestos claims pending at March 31, 2005. In a substantial number of the pending claims, the plaintiff has not yet identified the claimed injury.

The Company believes that its reserves and insurance are adequate to cover its asbestos liabilities and that these asbestos liabilities are not likely to have a material adverse effect on its results of operations, financial position or cash flows.

The Company from time to time receives claims from federal and state environmental regulatory agencies and other entities asserting that it is or may be liable for environmental cleanup costs and related damages principally relating to discontinued operations conducted by companies acquired by the Company. In addition, the Company from time to time receives personal injury claims including toxic tort and product liability claims arising from historical operations of the Company and its predecessors.

*Antitrust.* In July 2002, judgment was entered in favor of the Company, Blockbuster, Paramount Home Entertainment and other major motion picture studios and their home video subsidiaries with respect to a complaint filed in the United States District Court for the Western District of Texas. The complaint included federal antitrust and California state law claims. In August 2003, the Fifth Circuit Court of Appeals affirmed the federal court judgment. The Supreme Court of the United States refused plaintiffs' petition for writ of certiorari in March 2004. In February 2003, a similar complaint that had been filed in a Los Angeles County Superior Court was also dismissed with prejudice. The plaintiffs have appealed the California state court dismissal, as well as a prior denial of class certification. As a result of the split-off of Blockbuster in 2004, any judgment in this matter adverse to the Company, Blockbuster and/or Paramount Home Entertainment will be allocated 33.33% to Blockbuster and 66.67% to the Company. The Company believes that the plaintiffs' positions in these litigations are without merit and intends to continue to vigorously defend itself in the litigations.

Litigation is inherently uncertain and always difficult to predict. However, based on its understanding and evaluation of the relevant facts and circumstances, the Company believes that all of the above-described legal matters and other litigation to which it is a party are not likely, in the aggregate, to have a material adverse effect on its results of operations, financial position or cash flows.

#### **Related Parties**

National Amusements, Inc. ("NAI") is a closely held corporation that beneficially owned the Company's Class A Common Stock, representing approximately 71% of the voting power of all classes of the Company's Common Stock, and approximately 12% of the Company's Class A Common Stock and Class B Common Stock on a combined basis at March 31, 2005. Owners of the Company's Class A



# Management's Discussion and Analysis of Results of Operations and Financial Condition

Common Stock are entitled to one vote per share. The Company's Class B Common Stock does not have voting rights. NAI is not subject to the reporting requirements of the Securities Exchange Act of 1934, as amended. Summer M. Redstone, the controlling shareholder of NAI, is the Chairman of the Board of Directors and Chief Executive Officer of the Company. On October 28, 2004, the Company entered into an agreement (the "NAIRI Agreement") with NAI and NAIRI, Inc. ("NAIRI"), a wholly-owned subsidiary of NAI, pursuant to which the Company agreed to buy, and NAI and NAIRI agreed to sell, a number of shares of Viacom Class B Common Stock each month such that the ownership percentage of Viacom Class A Common Stock and Class B Common Stock (considered as a single class) held by NAI and/or NAIRI would not increase as a result of purchases of shares of Viacom Common Stock under the Company's \$8.0 billion stock purchase program announced in October 2004. Pursuant to this agreement, Viacom recorded the purchase of 4.5 million shares of Viacom Class B Common Stock from NAIRI for \$166.5 million during the first quarter of 2005.

NAI licenses films in the ordinary course of business for its motion picture theaters from all major studios including Paramount Pictures. During the three months ended March 31, 2005 and March 31, 2004, respectively, NAI made payments to Paramount Pictures in the aggregate amounts of \$3.2 million and \$2.8 million.

The Company owns approximately 17% in Westwood One, Inc. ("Westwood One"), which is treated as an equity investment. Most of the Company's radio stations are affiliated with Westwood One, and Westwood One distributes nationally certain of the Company's radio programming. In connection with these arrangements, the Company receives affiliation fees as well as programming cost reimbursements and in certain instances, shares in revenue from the sale by Westwood One of Infinity's programming. In addition, certain employees of Infinity serve as officers of Westwood One for which the Company receives a management fee. CBS Television and Cable Networks also enter into programming agreements with Westwood One. Revenues from these arrangements were approximately \$22.1 million and \$22.9 million for the three months ended March 31, 2005 and 2004, respectively.

The Company, through the normal course of business, is involved in transactions with other affiliated companies that have not been material in any of the periods presented.

#### **Cautionary Statement Concerning Forward-Looking Statements**

This quarterly report on Form 10-Q, including "Item 2—Management's Discussion and Analysis of Results of Operations and Financial Condition," contains both historical and forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and section 21E of the Securities Exchange Act of 1934. These forward-looking statements are not based on historical facts, but rather reflect the Company's current expectations concerning future results and events. These forward-looking statements generally can be identified by the use of statements that include phrases such as "believe," "expect," "anticipate," "intend," "plan," "foresee," "likely," "will" or other similar words or phrases. Similarly, statements that describe the Company's objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that are difficult to predict and which may cause the actual results, performance or achievements of the Company to be different from any future results, performance and achievements expressed or implied by these statements. These risks, uncertainties and other factors include, among others: advertising market conditions generally; changes in the public acceptance of the Company's programming; changes in technology and its effect on competition in the Company's markets; whether or not the potential separation of the Company's businesses which is under consideration by the Company will be approved and whether such transaction, if it does occur,

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# Management's Discussion and Analysis of Results of Operations and Financial Condition

will achieve successful results; changes in the federal communications laws and regulations; the impact of piracy on the Company's products; the impact of consolidation in the market for the Company's programming; other domestic and global economic, business, competitive and/or regulatory factors affecting the Company's businesses generally; and other factors described in the Company's filings made under the securities laws, including, among others, those set forth under "Risk Factors" and "Cautionary Statement Concerning Forward-Looking Statements" in our Annual Report on Form 10-K for the year ended December 31, 2004. There may be additional risks, uncertainties and factors that the Company does not currently view as material or that are not necessarily known. The forward-looking statements included in this document are made only as of the date of this document and the Company does not have any obligation to publicly update any forward-looking statements to reflect subsequent events or circumstances.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

There have been no significant changes to market risk since reported in the Company's Annual Report of Form 10-K for the year ended December 31, 2004.

## Item 4. Controls and Procedures.

The Company's chief executive officer and chief financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934, as amended) were effective, based on the evaluation of these controls and procedures required by Rule 13a-15(b) or 15d-15(b) of the Securities Exchange Act of 1934, as amended.

No change in the Company's internal control over financial reporting occurred during the Company's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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# PART II—OTHER INFORMATION

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Below is a summary of Viacom Inc.'s purchases of its Class B Common Stock during the three months ended March 31, 2005 under its \$8.0 billion stock purchase program publicly announced on October 28, 2004 under which the Company is authorized to acquire from time to time up to \$8 billion in Viacom Class A Common Stock and non-voting Class B Common Stock.

(In millions, except per share amounts)	Total Number of Shares Purchased	Average Price Per Share			Total Cost of Purchase	Remaining Authorization		
December 31, 2004						\$ 6,036.0		
January 1, 2005 — January 31, 2005	17.1	\$	37.83	\$	648.6	\$ 5,387.4		
February 1, 2005 — February 28, 2005	11.3	\$	36.72	\$	415.3	\$ 4,972.1		
March 1, 2005 — March 31, 2005	10.7	\$	35.32	\$	376.3	\$ 4,595.8		
Total	39.1	\$	36.83	\$	1,440.2			

# Item 6. Exhibits.

Exhibit No.		Description of Document									
(3)		Articles of Incorporation and By-laws									
	(a)	Amended and Restated Certificate of Incorporation of Viacom Inc., effective December 9, 2004 (incorporated by reference to Exhibit 3(a) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2004) (File No. 001-09553).									
	(b)	Amended and Restated By-laws of Viacom Inc., adopted June 1, 2004 (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K of Viacom Inc. filed June 1, 2004) (File No. 001-09553).									
(4)		Instruments defining the rights of security holders including indentures									
	(a)	Specimen certificate representing Viacom Inc. Class A Common Stock (incorporated by reference to Exhibit 4(a) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2002) (File No. 001-09553).									
	(b)	Specimen certificate representing Viacom Inc. Class B Common Stock (incorporated by reference to Exhibit 4(b) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2002) (File No. 001-09553).									
	(c)	The instruments defining the rights of holders of the long-term debt securities of Viacom Inc. and its subsidiaries are omitted pursuant to section (b)(4)(iii)(A) of Item 601 of Regulation S-K. Viacom Inc. hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request.									
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# (10) Material Contracts

- (a) Letter Agreement dated April 12, 2005 between Viacom Inc. and Michael D. Fricklas (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Viacom Inc. filed April 15, 2005), amending the Agreement dated as of May 1, 2000 (incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q of Viacom Inc. for the quarter ended September 30, 2000), as amended by Agreement dated April 1, 2003 (incorporated by reference to Exhibit 10(a) to the Quarterly Report of Viacom Inc. for the quarter ended March 31, 2003) (File No. 001-09553).
- (b) Employment Agreement effective May 2, 2005 between Viacom Inc. and Michael J. Dolan (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Viacom Inc. filed May 3, 2005) (File No. 001-09553).

# (12) Statement Regarding Computation of Ratios (filed herewith)

#### (31) Rule 13a-14(a)/15d-14(a) Certifications

- (a) Certification of the Chief Executive Officer of Viacom Inc. pursuant to Rule 13a-14(a), or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- (b) Certification of the Chief Financial Officer of Viacom Inc. pursuant to Rule 13a-14(a), or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).

# (32) Section 1350 Certifications

- (a) Certification of the Chief Executive Officer of Viacom Inc. furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).
- (b) Certification of the Chief Financial Officer of Viacom Inc. furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 10, 2005

Date: May 10, 2005

# VIACOM INC. (Registrant)

/s/ Richard J. Bressler

Richard J. Bressler Senior Executive Vice President Chief Financial Officer

/s/ Susan C. Gordon

Susan C. Gordon Senior Vice President, Controller Chief Accounting Officer

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# (3) Articles of Incorporation and By-laws

- (a) Amended and Restated Certificate of Incorporation of Viacom Inc., effective December 9, 2004 (incorporated by reference to Exhibit 3(a) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2004) (File No. 001-09553).
- (b) Amended and Restated By-laws of Viacom Inc., adopted June 1, 2004 (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K of Viacom Inc. filed June 1, 2004) (File No. 001-09553).

# (4) Instruments defining the rights of security holders including indentures

- (a) Specimen certificate representing Viacom Inc. Class A Common Stock (incorporated by reference to Exhibit 4(a) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2002) (File No. 001-09553).
- (b) Specimen certificate representing Viacom Inc. Class B Common Stock (incorporated by reference to Exhibit 4(b) to the Annual Report on Form 10-K of Viacom Inc. for the fiscal year ended December 31, 2002) (File No. 001-09553).
- (c) The instruments defining the rights of holders of the long-term debt securities of Viacom Inc. and its subsidiaries are omitted pursuant to section (b)(4)(iii)(A) of Item 601 of Regulation S-K. Viacom Inc. hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request.

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- (b) Certification of the Chief Financial Officer of Viacom Inc. furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).

# VIACOM INC. AND SUBSIDIARIES

#### COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES AND RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDEND REQUIREMENTS

(Tabua	ılar in	millions	except	ratios)
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	Three Months Ended March 31,				Twelve Months Ended December 31,										
	2005 200			2004	2004			2003	2002		2001		2000		
Earnings (loss) before income taxes Add:	\$	980.9	\$	868.8	\$	(13,655.0)	\$	3,739.4	\$	3,420.9	\$	1,073.2	\$	592.4	
Distributions from affiliated companies Interest expense, net of capitalized		2.6		3.0		28.9		37.7		39.7		55.6		48.3	
interest		182.1		184.3		744.4		774.9		847.2		968.6		821.8	
Capitalized interest amortized								_		_				2.2	
1/3 of rental expense		58.6	_	54.9	_	158.9		146.4	_	141.2		170.7		124.9	
Total Earnings (loss)	\$	1,224.2	\$	1,111.0	\$	(12,722.8)	\$	4,698.4	\$	4,449.0	\$	2,268.1	\$	1,589.6	
Fixed charges: Interest expense, net of capitalized interest 1/3 of rental expense	\$	182.1 58.6	\$	184.3 54.9	\$	744.4 158.9	\$	774.9 146.4	\$	847.2 141.2	\$	968.6 170.7	\$	821.8 124.9	
Total fixed charges	\$	240.7	\$	239.2	\$	903.3	\$	921.3	\$	988.4	\$	1,139.3	\$	946.7	
Preferred Stock dividend requirements	÷		-	1.0	<b>•</b>		-		<b>•</b>		-		ф —		
Total fixed charges and Preferred Stock dividend requirements	\$	240.7	\$	240.2	\$	903.3	\$	921.3	\$	988.4	\$	1,139.3	\$	946.7	
Ratio of earnings to fixed charges		5.1x		4.6x		Note a		5.1x		4.5x		2.0x		1.7x	
Ratio of earnings to combined fixed charges and Preferred Stock dividend requirements	_	5.1x	_	4.6x	_	Note a		5.1x	_	4.5x	_	2.0x		1.7x	

Note:

(a) Earnings are inadequate to cover fixed charges due to the 2004 non-cash impairment charge of \$18.0 billion. The dollar amount of the cover deficiency is \$13.6 billion in 2004.

#### CERTIFICATION

I, Sumner M. Redstone, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Viacom Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (C) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2005

/s/ SUMNER M. REDSTONE

Sumner M. Redstone Chairman and Chief Executive Officer

#### CERTIFICATION

I, Richard J. Bressler, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Viacom Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (C) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2005

# /s/ RICHARD J. BRESSLER

Richard J. Bressler Senior Executive Vice President and Chief Financial Officer

#### Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Viacom Inc. (the "Company") on Form 10-Q for the period ending March 31, 2005 as filed with the Securities and Exchange Commission (the "Report"), I, Sumner M. Redstone, Chief Executive Officer of the Company, certify that to my knowledge:

- 1. the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

#### /s/ SUMNER M. REDSTONE

Sumner M. Redstone May 10, 2005

This written statement is being furnished to the Securities and Exchange Commission as an exhibit to the Report. A signed original of this written statement required by Section 906 has been provided to Viacom Inc. and will be retained by Viacom Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

## Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Viacom Inc. (the "Company") on Form 10-Q for the period ending March 31, 2005 as filed with the Securities and Exchange Commission (the "Report"), I, Richard J. Bressler, Chief Financial Officer of the Company, certify that to my knowledge:

- 1. the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

#### /S/ RICHARD J. BRESSLER

Richard J. Bressler May 10, 2005

This written statement is being furnished to the Securities and Exchange Commission as an exhibit to the Report. A signed original of this written statement required by Section 906 has been provided to Viacom Inc. and will be retained by Viacom Inc. and furnished to the Securities and Exchange Commission or its staff upon request.